

BRAZIL MACRO

DATA ANALYSIS – EXTERNAL SECTOR

February 24, 2021

THE GAME GOES ON

Jankiel Santos* jankiel.santos@santander.com.br +5511 3012-5726

 Although the USD7.3 billion deficit registered by the Brazilian current account in January 2021 exceeded our expectation (USD6.9 billion deficit), it has continued to shrink in 12-month-to-date terms, thus keeping us comfortable with the expected trajectory for further improvement in the coming months.

• The volume of direct investments in the country last month also fell short of our expectation (USD1.8 billion versus USD3.5 billion), but its descending trend in 12-month-to-date terms seems to us to be pointing toward a U-turn soon. That is, the outlook for Brazilian external financing needs remains favorable, in our opinion.

• In addition, foreign investors have continued to be net buyers of Brazilian financial assets in the domestic market for the eighth month in a row, which indicates that some of the ample international liquidity has favored the country, in our view.

• Once again, we think today's data add to the set of signals that BRL weakness is related to something other than the fundamentals of the Brazilian balance of payments.

Higher Now, Lower Later

The Brazilian current account balance registered a USD7.3 billion deficit in January 2021, which was a little above our estimate of a USD6.9 billion deficit for the period, due to larger interest payments than indicated by the schedule provided by the BCB. Despite the setback, the result did not alter the trajectory of improvement that the current account balance has shown in 12-month-to-date terms since March 2020, when it reached a deficit of USD56.1 billion compared with a deficit of USD9.5 billion last month in these terms. Moreover, as the volume of interest paid is higher now, we think it is reasonable to expect that these outlays will be lower in the future, thus causing a simple dislocation of the current account balance during the year, but not affecting its final result – we project it to reach a USD17.6 billion surplus this year.

Despite these larger interest payments, it is important to note that the remittance of profit and dividends remained quite subdued (USD0.8 billion compared with USD1.5 billion a year ago), which seems to us additional evidence that the deficit in the primary income account should be similar to the one observed last year, based on the combination of a gradual economic recovery in Brazil and a weaker-than-expected level for the exchange rate as well. Another item that in the past was a source of sizeable expenditures has also shown a small imbalance, namely tourism outlays. We believe that mobility restrictions are probably playing a role in this contraction, but we think one cannot rule out some impact from the weak currency too. Since we do not expect the BRL to show substantial strengthening in the coming months (details in the link¹), we also believe that the services account is not likely to register a major deterioration ahead. Therefore, it seems to us that the trade balance should be the main driver for the behavior of the current account balance this year. However, it

¹ Santander Brazil - Macroeconomic Scenario: "The Persistence of (Fiscal) Risks" – February 11, 2021- Available on: http://bit.ly/Sant-ScenRev-fev21

IMPORTANT DISCLOSURES/CERTIFICATIONS ARE IN THE "IMPORTANT DISCLOSURES" SECTION OF THIS REPORT.

U.S. investors' inquiries should be directed to Santander Investment at (212) 350-0707. *Employed by a non-US affiliate of Santander Investment Securities Inc. and is not registered/qualified as a research analyst under FINRA rules, is not an associated person of the member firm, and therefore may not be subject to FINRA Rules 2241 and 2242 and incorporated NYSE Rule 472 restrictions.

is important to bear in mind that last month there were imports of oil platforms, which is an ad hoc factor that we think requires us to react to the trade deficit observed in the period with a pinch of salt (details in the link²).

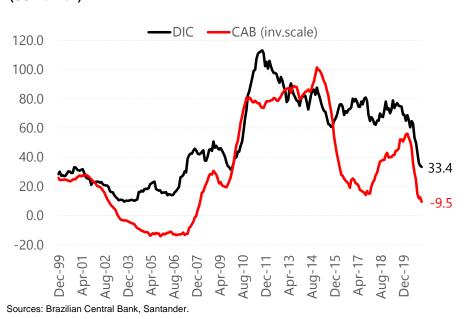
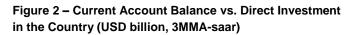


Figure 1 – Current Account Balance vs. Direct Investments in the Country (USD billion)

Taking a look at the financial account, the volume of direct investment in the country (DIC) also frustrated our expectation, as it was nearly half of what we estimated for last month (USD1.8 billion versus USD3.5 billion), which also kept its 12-month-to-date trajectory in a downward trend, although less steeply than the one presented by the current account deficit. That is, we continue to see quite comfortable conditions for the Brazilian external financing needs to be met this year. Moreover, according to preliminary figures from the BCB, we are about to see a U-turn in this trend in February 2021 – a move that is also indicated by the 3MMA-saar figures of the DIC. We acknowledge that the 3MMA-saar figures of the current account balance and DIC have pointed to some deterioration in that relationship, but it is important to bear in mind that the former was affected by the distortion caused by the import of oil platforms.



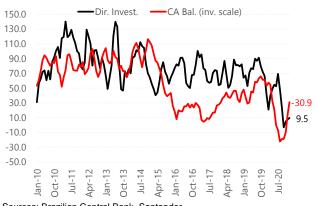


Figure 3 – Net Foreign Portfolio Investments (US\$ billion, monthly flows)



Sources: Brazilian Central Bank, Santander

Sources: Brazilian Central Bank, Santander,

Another development that has also brought some good news with respect to the dynamics of the financial account was foreign portfolio flows directed to the acquisition of Brazilian assets in the domestic market, as that number registered the eighth positive reading in a row in January 2021 (USD6.2 billion). In sum, the global liquidity conditions are there and continue to help the country maintain the sound fundamentals of its balance of payments, in our view.

² Santander Brazil External Sector - "(Partially) Sunk by platforms" - February 01, 2021- Available on: http://bit.ly/Sant-ext-sec-010221



CONTACTS / IMPORTANT DISCLOSURES

Brazil Macro Research			
Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567
Mauricio Oreng*	Head of Macro Research	mauricio.oreng@santander.com.br	5511-3553-5404
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726
Italo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520
Lucas Maynard*	Economist – Economic Activity Economist – Credit	lucas.maynard.da.silva@santander.com.br	5511-3553-7495 5511-3553-8071
Felipe Kotinda* Gabriel Couto*	Economist – Credit Economist – Special Projects	felipe.kotinda@santander.com.br gabriel.couto@santander.com.br	5511-3553-8487
Gilmar Lima*	Economist – Special Projects Economist – Modeling	gilmar.lima@santander.com.br	5511-3553-6327
Gimai Lina	Economist - Modeling	ginnar.inna@santander.com.bi	0011 0000 0021
Global Macro Research			
Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888
Juan Cerruti *	Senior Economist – Argentina	jcerruti@santander.com.ar	54 11 4341 1272
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500
Fixed Income Research			
Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065
Mauricio Oreng*	Senior Economist/Strategist – Brazil	mauricio.oreng@santander.com.br	5511-3553-5404
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778
Equity Research			
Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976
Claudia Benavente*	Head, Chile	claudia.benavente@santander.cl	562-2336-3361
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564
Daniel Gewehr*	Head, Brazil	dhgewehr@santander.com.br	5511-3012-5787
Electronic			

Bloomberg Reuters SIEQ <GO> Pages SISEMA through SISEMZ

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander.

ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Jankiel Santos*. *Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account.

The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice.

Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States.

© 2020 by Santander Investment Securities Inc. All Rights Reserved.

