



BRAZIL MACRO

January 29, 2021

DATA ANALYSIS - FISCAL POLICY

SIX YEARS OF DEFICIT IN ONE

Ítalo Franca* italo.franca@santander.com.br +5511 3553 5235

- According to data published today by the BCB, the consolidated public sector posted a full-2020 deficit of BRL703 billion (9.5% of GDP), close to our most recent forecast of a deficit of BRL705 billion (9.5% of GDP) and compared with a deficit of BRL61.9 billion (0.84% of GDP) in 2019.
- The deficit is at an all-time high, meaning an unprecedented deterioration in government finances. The year 2020 was the seventh consecutive year with a deficit, and 2020's deficit is higher than the sum of the six previous years (BRL580.3 billion).
- The nominal deficit was above BRL1.0 trillion (13.7% of GDP), ending 2020 above the previous peak (2015: 10.2% of GDP) since 2002 in the BCB series.
- Gross debt reached 89.3% of GDP in December 2020, an increase of 15.0 percentage points from the end of 2019. Meanwhile, net debt reached 63.0% of GDP, 8.5 percentage points higher on the same basis of comparison.
- According to our forecasts, the deficit should decrease to BRL250 billion in 2021 (3.1% of GDP)

 meaning a (rather risky) return to gradual fiscal consolidation after the massive stimulus of 2020. We expect gross debt to remain virtually stable, however, assuming that the BNDES will repay the Treasury BRL100 billion and also that the government will comply with the spending cap.

Government finances registered an unprecedented deterioration in 2020, affected by the fiscal stimulus due to the pandemic. The stimulus ended the year close to 7.5% of GDP (more than double emerging countries' average, 3.4% of GDP). This makes 2020 the seventh consecutive year with a primary deficit, and 2020's deficit (BRL703 billion) is higher than the sum of the six previous years (BRL580.3 billion).

2.2% 1.7%

-2.3% -3.0% -0.6% -1.9% -2.5% -1.7% -1.5% -0.8%

-6.0% -9.0% -7.0% -9.5%

-10.2% -9.0% -7.0% -9.5%

2012 2013 2014 2015 2016 2017 2018 2019 2020

Figure 1 – Consolidated Public Sector Result (% GDP)

Sources: Brazilian Central Bank, Santander.

IMPORTANT DISCLOSURES/CERTIFICATIONS ARE IN THE "IMPORTANT DISCLOSURES" SECTION OF THIS REPORT.

U.S. investors' inquiries should be directed to Santander Investment at (212) 350-0707.

*Employed by a non-US affiliate of Santander Investment Securities Inc. and is not registered/qualified as a research analyst under FINRA rules, is not an associated person of the member firm, and therefore may not be subject to FINRA Rules 2241 and 2242 and incorporated NYSE Rule 472 restrictions.



Despite the large deficit for the year, the final figures were below the projections made in 3Q21, which were of a deficit close to BRL880 billion. This was due to a recovery in revenue, driven by the better performance of economic activity and the payment of taxes that had been deferred early in the pandemic.

On the expenditure side, COVID-related expenses (i.e., the so-called war budget) ended 2020 below expectations. Total spending totaled BRL539.4 billion, below the BRL605 billion that had been budgeted (with a more conservative stance on the spending side at the end of 2020). Yet part of that budget will still be executed in 2021, such as BRL20 billion for the purchase of vaccines, already accounted for in the 2021 Budget Guidelines Law (LDO).

In 2020, the central government's total net revenue decreased 13.5%, while total expenses jumped 31.1% (+3.5% without considering COVID-related expenses), according to the National Treasury data published on January 28.

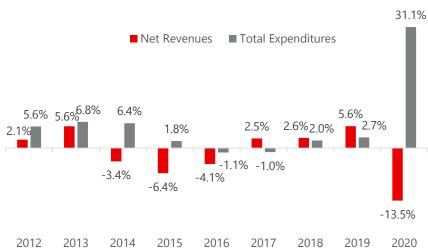


Figure 2 - Central Government Result (annual change - %)

Sources: National Treasury, Santander.

In contrast, the BCB numbers show a relatively "better" performance from subnational entities (in comparison with the central government) year to date. In the full year reading, the regional governments posted a primary fiscal surplus of BRL38.7 billion (0.52% of GDP). In our view, this result was probably affected by the impact of emergency aid on local economies (totaling BRL293 billion in 2020) – which improved tax collection – and transfers from the central government to offset the decline in tax collection (~BRL80 billion). Public enterprises posted a primary fiscal surplus of BRL3.6 billion (0.05% of GDP).

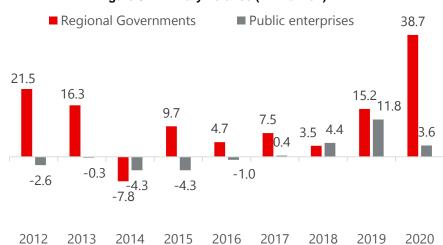


Figure 3 – Primary Balance (BRL billion)

Sources: Brazilian Central Bank, Santander.



Given the considerable headwinds for the economy and tax collection, we expect a deterioration in the fiscal position of subnational entities – particularly states and municipalities – in 2021. Subnational entities will face the challenge of reestablishing fiscal equilibrium after these fiscal stimuli are over, in our view.

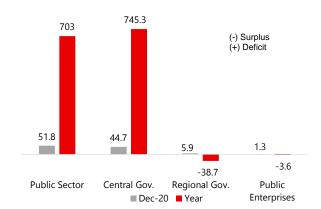
In addition, gross debt reached 89.3% of GDP in October (see Figure 7), an increase of 15.0 percentage points from the end of last year. Despite being below our forecast made in 3Q20 of 95.8% of GDP, almost 4.0 percentage points was due to higher nominal GDP (the IBGE GDP revision and higher deflator). The remainder was mainly due to the lower-than-expected primary result.

Meanwhile, net debt reached 63.0% of GDP, 8.5 percentage points higher on the same basis of comparison. We expect both to continue deteriorating in the coming months – although at a slower pace.

The year 2020 represented an unprecedented deterioration in government finances – six years of deficit in one. The outlook remains challenging in 2021, in our view. In 1H21 we expect some moderation in the recent recovery of tax collections (although we anticipate they will be higher than in 1H20), considering the end of the fiscal stimulus and possible impact of the increase in COVID-19 cases, which may translate into some softening in real activity and tax proceeds. On the other hand, we expect that expenses will be significantly lower than in 2020.

According to our forecasts, the deficit should decrease to BRL250 billion in 2021 (3.1% of GDP) – meaning a (rather risky) return to gradual fiscal consolidation after the massive stimulus of 2020. We expect gross debt to remain virtually stable, however, assuming that the BNDES will repay the Treasury BRL100 billion, and assuming compliance with the spending cap without creating permanent new expenses while failing to curb others.

Figure 4 - Primary Result (BRL billion)



Sources: Brazilian Central Bank, Santander,

Figure 6 – Primary Result Forecast (% GDP)

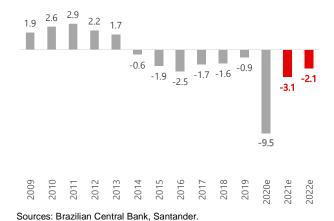
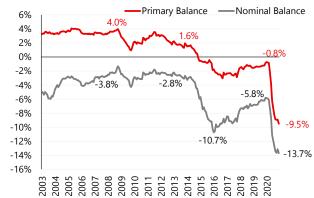


Figure 5 – Consolidated Public Sector (12m % GDP)



Sources: Brazilian Central Bank, Santander,

Figure 7 – Public Sector Debt (12m % GDP)



Sources: Brazilian Central Bank, Santander.



CONTACTS / IMPORTANT DISCLOSURES

Brazil Macro Research			
Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567
Mauricio Oreng*	Head of Macro Research	mauricio.oreng@santander.com.br	5511-3553-5404
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726
Ítalo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520
Lucas Maynard*	Economist – Economic Activity	lucas.maynard.da.silva@santander.com.br	5511-3553-7495
Felipe Kotinda*	Economist – Credit	felipe.kotinda@santander.com.br	5511-3553-8071
Gabriel Couto*	Economist – Special Projects	gabriel.couto@santander.com.br	5511-3553-8487
Gilmar Lima*	Economist – Modeling	gilmar.lima@santander.com.br	5511-3553-6327
Global Macro Research			
Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888
Juan Cerruti *	Senior Economist – Argentina	jcerruti@santander.com.ar	54 11 4341 1272
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500
Fixed Income Research			
Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065
Mauricio Oreng*	Senior Economist/Strategist – Brazil	mauricio.oreng@santander.com.br	5511-3553-5404
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778
Equity Research			
Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976
Claudia Benavente*	Head, Chile	claudia.benavente@santander.cl	562-2336-3361
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564
Daniel Gewehr*	Head, Brazil	dhgewehr@santander.com.br	5511-3012-5787
Electronic	Tiodd, DidEil	angovern @bantanaer.com.bi	3311 3012 0707
Elootionio			

Bloomberg Reuters

SIEQ <GO> Pages SISEMA through SISEMZ

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander.

ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Ítalo Franca*.

*Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account.

The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice.

Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States.

© 2021 by Santander Investment Securities Inc. All Rights Reserved.

