



BRAZIL MACRO

February 28, 2023

GDP PREVIEW

AFTER FIVE CONSECUTIVE GAINS, WE EXPECT WEAK GDP PERFORMANCE IN 4Q22

Lucas Maynard* lucas.maynard.da.silva@santander.com.br +5511 3553 7495

- After GDP lost steam in 3Q22, Santander's monthly activity index anticipated that broad activity entered into negative territory in 4Q22. We are maintaining our 4Q22 GDP growth forecast at -0.2% QoQ-sa, as presented in our most recent scenario update (February 9), with risks slightly tilted to the downside. If our projection is on the mark, GDP would break a healthy streak of five consecutive gains since COVID-19's resurgence in 2Q21, in the wake of the economy's reopening consolidation. In annual terms, we expect Brazil's economy to have ended 2022 posting strong growth of 2.9% (+5.0% in 2021 and -3.3% in 2020).
- For the supply side, we forecast a weak composition among key sectors. After a healthy streak of nine consecutive gains for the services sector, we forecast stability (0% QoQ-sa). In our view, retail (-1.8% QoQ-sa), other services (-0.5% QoQ-sa) and transports (0% QoQ-sa) should be the lowlights. Conversely, public services (+0.5% QoQ-sa) and information (+1.9% QoQ-sa) should contribute positively, per our projections. In annual terms, we expect the services sector to have ended 2022 at 4.1% growth (+5.2% in 2021). For industry, after three gains in a row, we forecast a 0.4% QoQ-sa retreat, owing mainly to a steep decline in manufacturing (-1.7% QoQ-sa) and stability in construction (0% QoQ-sa), while mining should bring some resilience (+2.4% QoQ-sa). In annual terms, we expect industry to have posted 1.6% growth in 2022 (+4.8% in 2021). Lastly, we expect a weak figure for farm output (-0.9% QoQ-sa), which would be the second decline in a row and imply a 1.8% decline in 2022 (+0.3% in 2021).
- On the demand side, we forecast shrinking domestic absorption. We expect household consumption to have shrunk 0.4% QoQ-sa, breaking a string of five consecutive gains, owing mainly to a decline in goods consumption and softening in services consumption. We also expect investments to have declined 1.1% QoQ-sa, after two gains in a row, owing to construction growth losing steam, and continued weakening in machines and equipment. In contrast, we expect a solid contribution from the external sector, as expanding exports (+2.8% QoQ-sa) worked in favorable tandem with imports' tumble (-5.5% QoQ-sa).
- The official data will be available this week (Thursday, March 2). If our projections are met, the result would imply a slight 0.2% carryover for 2022 and would place the economy 4.2% above the pre-pandemic mark (we have set the mark at 4Q19). However, the dynamics presented throughout 4Q22 highlights that financial conditions continue to stifle cyclical activities, and the outlook for 2023 remains challenging amid a tight BCB policy and an expected global growth deceleration. We forecast 0.8% GDP growth in 2023, with a slowdown in domestic demand and in cyclical supply components, but we also expect strong growth for non-cyclical farm output, reflecting an all-time high forecast for the grain harvest.



Figure 1 – GDP Projections Breakdown*

		30	22	4Q	22e	Roll 4Q	4Q19*	2023**
	Weights	% YoY	% QoQ	% YoY	% QoQ	%	%	%
GDP	100%	3.6	0.4	2.0	-0.2	2.9	4.2	0.2
Supply						1		
Taxes	15%	3.3	1.3	1.0	-0.8	1.7	4.6	0.3
Farm Output	7%	3.2	-0.9	-3.0	-0.9	-1.8	0.3	-1.1
Industry	19%	2.8	0.8	2.6	-0.4	1.6	3.6	0.5
Mining	23%	-2.6	-0.1	1.3	2.4	-1.7	-2.9	0.4
Manufacturing	51%	1.7	0.1	0.5	-1.7	-0.5	0.9	0.5
Construction	14%	6.6	1.1	3.9	0.0	7.1	16.4	0.9
Utilities	12%	11.2	0.6	9.0	-1.4	9.7	11.2	0.5
Services	59%	4.5	1.1	3.0	0.0	4.1	6.0	0.9
Retail	21%	2.0	-0.1	0.9	-1.8	0.5	4.9	0.6
Transports	6%	8.8	1.0	5.2	0.0	8.4	9.3	1.1
Information	5%	6.9	3.6	5.0	1.9	5.5	22.4	2.7
Financial	9%	1.7	1.5	1.0	0.0	0.1	3.2	0.7
Other Services	23%	9.8	1.4	7.5	-0.2	10.9	10.1	1.4
Rents	14%	3.2	1.4	1.5	-0.5	2.1	7.1	0.9
Public Services	24%	1.5	1.1	1.0	0.5	1.9	-0.4	0.3
Demand								
Consumption	61%	4.6	1.0	3.3	-0.4	4.0	3.5	1.0
Government	19%	1.0	1.3	0.5	0.0	1.5	1.8	0.4
Investments	19%	5.0	2.8	3.5	-1.1	0.9	20.2	2.3
Exports	20%	8.1	3.6	10.7	2.8	5.3	8.0	1.0
Imports	19%	10.6	5.8	0.0	-5.5	-0.4	9.6	4.8

Sources: IBGE, Santander estimates. * We have set up the pre-crisis mark at 4Q19. ** Carryover calculated to 2023.

For details on Santander's economic activity outlook, please refer to our last reports1.

¹ Santander Brazil Special Report: "Forecasting Probability of Recession in Brazil with Financial Conditions" – January 04, 2023 – Available on: https://bit.ly/Std-special-010423

Santander Brazil Special Report: "A Breakdown of Brazilian Financial Conditions" – January 19, 2023 – Available on: https://bit.ly/Std-special-011923

Santander Brazil Economic Activity: "Foreign and Domestic Headwinds Continue to Tighten Financial Conditions" – February 23, 2023 – Available on: https://bit.ly/Std-FCI-feb23

Santander Brazil Economic Activity: "Serviços mostram crescimento na prévia de fevereiro" – February 24, 2023 – Available (in Portuguese) on: https://bit.ly/Std-IGETser-p-fev23

Santander Brazil Economic Activity: "Prévia de fevereiro aponta crescimento da atividade varejista" – February 24, 2023 – Available (in Portuguese) on: https://bit.ly/Std-IGET-p-fev23



CONTACTS / IMPORTANT DISCLOSURES

Brazil Macro Resea	rch							
Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567					
Mauricio Oreng*	Head of Macro Research	mauricio.oreng@santander.com.br	5511-3553-5404					
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726					
Ítalo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235					
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828					
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520					
Lucas Maynard*	Economist – Economic Activity	lucas.maynard.da.silva@santander.com.br	5511-3553-7495					
Felipe Kotinda*	Economist – Commodities	felipe.kotinda@santander.com.br	5511-3553-8071					
Gabriel Couto*	Economist – Special Projects	gabriel.couto@santander.com.br	5511-3553-8487					
Fabiana Moreira*	Economist – Credit	fabiana.de.oliveira@santander.com.br	5511-3553-6120					
Gilmar Lima*	Economist – Modeling	gilmar.lima@santander.com.br	5511-3553-6327					
Global Macro Research								
Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888					
Rodrigo Park *	Economist – Argentina	rpark@santander.com.ar	54-11-4341-1272					
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567					
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778					
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170					
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888					
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500					
Fixed Income Research								
Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065					
Mauricio Oreng*	Senior Economist/Strategist – Brazil	mauricio.oreng@santander.com.br	5511-3553-5404					
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778					
Equity Research								
Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228					
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103					
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976					
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564					
Mariana Cahen Margulies*	Head, Brazil	mmargulies@santander.com.br	5511-3553-1684					
Electronic								

Bloomberg Reuters SIEQ <GO>
Pages SISEMA through SISEMZ

This research report ("report") has been prepared by Santander US Capital Markets LLC (is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"]) on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This report must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa") and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. Santander US Capital Markets LLC, Santander London and Santander Investment Bolsa are members of Grupo Santander. ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Lucas Maynard*.

* Employed by a non-US affiliate of Santander US Capital Markets LLC and is not registered/qualified as a research analyst under FINRA rules and is not an associated person of the member firm and therefore is not subject to FINRA Rule 2241 or FINRA Rule 2242 and restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account. The information contained within this report has been compiled from sources believed to be reliable. Although all reasonable care has been taken to ensure the information contained within these reports is not untrue or misleading, we make no representation that such information is accurate or complete and it should not be relied upon as such. All opinions and estimates included within this report constitute our judgment as of the date of the report and are subject to change without notice. Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with Santander US Capital Markets LLC, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States. Hong Kong (HK): This report is distributed in Hong Kong by Banco Santander, S.A. (a public limited liability company incorporated in Spain) which has a branch in Hong Kong. Banco Santander, S.A., Hong Kong Branch is regulated as a Registered Institution by the Hong Kong Monetary Authority for the conduct of Advising and Dealing in Securities (Regulated Activity Type 4 and 1 respectively) under the Securities and Futures Ordinance. This report is not intended for distribution to any persons other than professional investors. Banco Santander, S.A. or its affiliates may have a holding in any of the securities discussed in this report; for securities where the holding is greater than 1%, the specific holding is disclosed in the Important Disclosures section above. The recipient of this report must not distribute it to any person without the prior written consent of Banco



Santander, S.A.. Singapore (SG): This report is distributed in Singapore by Banco Santander, S.A. which has a branch in Singapore. It is not intended for distribution to any persons other than institutional investors, accredited investors and expert investors (each as defined in the Securities and Futures Act 2001 of Singapore). Recipients of this report should contact Banco Santander, S.A., Singapore Branch at researchsingapore@gruposantander.com for matters arising from, or in connection with, this report. Mainland China (CN): This report is being distributed in Mainland China by Banco Santander, S.A. which has two branches in Mainland China, being Shanghai Branch and Beijing Branch ("Santander China"). Santander China is regulated by China Banking and Insurance Regulatory Commission. Banco Santander, S.A., Shanghai Branch is licensed for foreign currency business, RMB business and derivative business. Banco Santander, S.A., Beijing Branch is licensed with foreign currency business. The recipient of this report must not distribute it to any person without the prior written consent of Banco Santander, S.A.© 2023 by Santander US Capital Markets LLC All Rights Reserved.

