



BRAZIL MACRO

September 05, 2023

DATA ANALYSIS - ECONOMIC ACTIVITY

INDUSTRIAL PRODUCTION: A WEAK START TO 3Q23

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- Industrial production (IP) decreased 0.6% MoM-sa (-1.1% YoY) in June. This result was below both market consensus of -0.3% MoM-sa (-0.5% YoY) and our forecast of +0.3% MoM-sa (0.4% YoY). July's figure reflected a drop in both manufacturing (-0.4% MoM-sa) and mining (-1.4% MoM-sa).
- Across major economic categories, a negative showing. Durable goods (-4.1% MoM-sa), capital goods (-7.4% MoM-sa) and intermediate goods (-0.6% MoM-sa) were the negative highlights. On the positive side, only nondurable goods (+1.5% MoM-sa) contributed positively.
- In the breakdown, 9 of 25 industrial activities expanded at the margin, with the diffusion index increasing to 36% (from 24% in June). In terms of contribution, pharmaceuticals (+0.43 p.p.) and food products (+0.13 p.p.) contributed the most, while vehicles (-0.40 p.p.), computer equipment (-0.24 p.p.) and mining (-0.21 p.p.) contributed the least.
- All in all, a negative print for IP in July. The breakdown shows some worrying signals, as there was another negative result from manufacturing, this time in tandem with a tumble in mining. Capital goods continue to indicate a negative trend, and the diffusion index remained at low levels. In quarterly terms, July's result implies a -0.5% QoQ-sa carryover to 3Q23. For manufacturing, we calculate a -0.7% QoQ-sa carryover to 3Q23.
- We believe contractionary effects of shaky financial conditions started to materialize in 3Q22, mainly affecting goods-related sectors. In our view, restrictive financial conditions are likely to continue stifling the performance of industrial output and retail sales in the coming quarters.
- We continue to see signs of deceleration for broad activity ahead, as we expect more cyclical segments to indicate a continued slowing trend owing to highly restrictive financial conditions. In addition, we expect the positive impact of the record summer crops was limited to 1Q23 and the beginning of 2Q23.

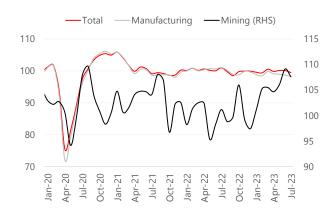


Figure 1 - Monthly Industrial Survey

| Industrial Production Breakdown | | | | | | | | | | | | | | |
|---------------------------------|---------|------------------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|--|--|
| | | % MoM-s.a. % YoY | | | | | | | | % QoQ | | | | |
| | Weights | May-23 | Jun-23 | Jul-23 | May-23 | Jun-23 | Jul-23 | Mar-23 | Jun-23 | Jul-23 | | | | |
| Total Industry | 100% | 0.3 | 0.0 | -0.6 | 1.9 | 0.2 | -1.1 | -0.1 | 0.2 | 0.0 | | | | |
| Mining | 15% | 1.3 | 2.9 | -1.4 | 12.0 | 10.9 | 7.0 | 3.0 | 2.6 | 2.3 | | | | |
| Manufacturing | 85% | -0.1 | -0.3 | -0.4 | 0.3 | -1.6 | -2.5 | -0.4 | -0.1 | -0.5 | | | | |
| Capital Goods | 6% | 4.0 | -2.3 | -7.4 | -11.3 | -11.1 | -16.9 | -2.5 | -5.4 | -5.7 | | | | |
| Intermediate Goods | 61% | 0.0 | -0.3 | -0.6 | 3.1 | 1.8 | 0.0 | -0.5 | 1.0 | 0.2 | | | | |
| Consumer goods | 32% | -0.7 | 0.1 | 1.4 | 2.4 | -0.7 | -0.7 | 0.9 | 0.0 | 0.3 | | | | |
| Durable | 4% | 9.2 | -5.7 | -4.1 | 11.1 | -4.0 | -3.5 | -2.5 | -5.4 | -5.7 | | | | |
| Non-Durable | 27% | -1.0 | 0.7 | 1.5 | 1.0 | -0.1 | -0.3 | -0.5 | 1.0 | 0.2 | | | | |
| Construction Supplies | - | 0.4 | -0.3 | 0.2 | -2.1 | -1.5 | -1.1 | 1.4 | 0.1 | 0.0 | | | | |

Sources: IBGE, Santander.

Figure 2 - Industrial Production Index (sa, 2022=100)



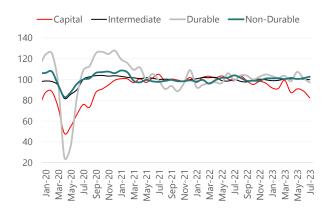
Sources: IBGE, Santander.

Figure 4 - Related to Investment (sa, 2022=100)



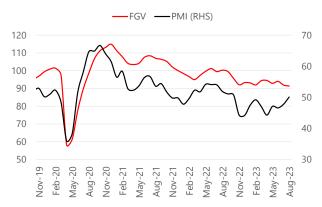
Sources: IBGE, Santander.

Figure 3 - Economic Categories (sa, 2022=100)



Sources: IBGE, Santander.

Figure 5 - Manufacturing Soft Data (sa)*



Sources: Markit, FGV, Santander.

* Neutral level: 100 points for FGV and 50 points for PMI.



Figure 6 - Industrial Production by Activity

| Industrial Activities Breakdown | | | | | | | | | | | | |
|---|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|
| | % MoM | | | | % YoY | | % QoQ | | | | | |
| | Weights | May-23 | Jun-23 | Jul-23 | May-23 | Jun-23 | Jul-23 | Mar-23 | Jun-23 | Jul-23 | | |
| Mining | 14.6% | 1.3 | 2.9 | -1.4 | 12.0 | 10.9 | 7.0 | 3.0 | 2.6 | 2.3 | | |
| Food products | 15.1% | -2.3 | -0.3 | 0.9 | 6.1 | 5.1 | 4.5 | 1.2 | -4.9 | -4.2 | | |
| Oil and biofuel coke | 13.5% | 7.6 | -3.4 | 0.7 | 7.0 | 4.5 | 1.6 | 0.0 | 9.4 | 8.7 | | |
| Vehicles | 6.2% | 7.0 | -3.4 | -6.5 | 2.8 | -5.2 | -9.5 | -6.2 | 0.1 | 0.2 | | |
| Metallurgy | 4.9% | 2.2 | -0.4 | -0.8 | -1.0 | 0.3 | -2.4 | -2.8 | 1.5 | 1.3 | | |
| Chemical products | 7.4% | -1.0 | -0.4 | 0.2 | -7.5 | -11.1 | -6.7 | -2.9 | -0.9 | -0.8 | | |
| Machines and equipments | 3.8% | 14.0 | -5.6 | -5.0 | -2.2 | -6.7 | -9.8 | 0.3 | -1.5 | 1.3 | | |
| Metallic products except machines and equipments | 3.0% | 6.7 | 1.7 | -4.8 | -4.3 | -1.3 | -3.4 | -0.9 | -1.4 | 2.1 | | |
| Non-metallic minerals | 2.7% | 2.6 | -0.6 | 0.1 | -5.9 | -5.4 | -4.0 | -0.1 | 0.6 | 1.4 | | |
| Rubber and plastic products | 3.4% | -0.1 | 1.7 | -3.8 | -1.1 | 1.9 | -3.7 | 1.8 | 0.1 | -0.5 | | |
| Beverages | 3.0% | 0.5 | -0.5 | -1.3 | -3.2 | -2.2 | -3.6 | 5.5 | -1.2 | -2.0 | | |
| Cellulose, paper and paper-based products | 3.7% | -0.4 | -0.4 | 0.6 | 0.9 | -5.0 | -5.7 | -1.3 | -0.6 | -0.6 | | |
| Machines, equipments and electric material | 2.3% | 2.0 | 0.6 | -1.4 | -16.4 | -12.6 | -10.1 | -5.5 | -2.8 | -0.2 | | |
| Computer equipments, electronics and optical products | 2.0% | 0.1 | -5.1 | -12.1 | -13.6 | -15.1 | -25.3 | 1.5 | -6.6 | -11.3 | | |
| Pharmaceuticals | 2.4% | -9.4 | -8.6 | 8.2 | 1.5 | -8.7 | -5.6 | -2.6 | -9.9 | -12.5 | | |
| Manufacture of clothing and accessories | 2.0% | -0.4 | 5.5 | -8.0 | -10.0 | -4.6 | -9.6 | 6.0 | -1.7 | -1.2 | | |
| Leather, travel items and footwears | 1.4% | 4.6 | -6.0 | 1.8 | -1.1 | -9.4 | 2.5 | 5.4 | 4.0 | 2.5 | | |
| Textile products | 1.3% | 1.1 | 0.0 | -0.1 | -0.2 | -1.4 | -0.5 | 4.4 | 2.1 | 1.5 | | |
| Other transport equipments, except motor vehicles | 1.1% | 10.1 | -5.9 | -0.9 | 23.9 | 10.1 | 9.8 | 5.9 | 0.4 | 2.1 | | |
| Repair of machines and equipments | 1.6% | 2.2 | 0.7 | 2.3 | -3.8 | -3.6 | 3.5 | 1.4 | 2.2 | 4.0 | | |
| Furniture | 1.2% | -2.1 | -2.5 | -4.6 | -5.6 | -7.9 | -9.0 | 7.0 | -5.1 | -6.7 | | |
| Wood products | 1.1% | 1.1 | -1.7 | 0.0 | -14.0 | -12.6 | -8.8 | 6.2 | 0.0 | -0.5 | | |
| Printing and playback of recordings | 0.6% | 6.3 | -2.0 | 5.5 | 16.5 | 25.3 | 29.8 | 0.6 | 16.0 | 12.0 | | |
| Miscellaneous | 1.2% | 8.2 | -3.4 | -5.2 | -1.5 | -2.2 | -8.1 | 3.7 | 3.8 | 3.5 | | |
| Tobacco products | 0.4% | 3.6 | -0.5 | -2.5 | 5.1 | 6.0 | 3.3 | 5.4 | -2.4 | -1.5 | | |

Sources: IBGE, Santander.

Figure 7 - Heatmap Showing Industrial Production by Activity (% MoM-sa)

| By Activity (% MoM sa) | | | | | | | | | | | | | | |
|------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Weight | | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Apr-23 | May-23 | Jun-23 | Jul-23 |
| 14.6% | Mining | 2.96 | -2.33 | 0.92 | 6.28 | -6.36 | -1.85 | 3.71 | 4.14 | 0.27 | -0.79 | 1.32 | 2.90 | -1.42 |
| 15.1% | Food products | 2.19 | -1.83 | -2.74 | 6.98 | 7.01 | 4.40 | -3.00 | -1.08 | -0.17 | -2.90 | -2.31 | -0.29 | 0.86 |
| 13.5% | Oil and biofuel coke | 4.08 | -3.95 | -4.01 | -1.42 | 1.22 | -0.44 | -1.35 | 0.66 | 2.36 | 3.51 | 7.61 | -3.39 | 0.66 |
| 6.2% | Vehicles | -3.34 | 10.67 | 0.42 | -9.89 | 7.78 | -3.66 | -5.85 | -0.14 | -0.58 | -2.87 | 7.02 | -3.42 | -6.47 |
| 4.9% | Metallurgy | 2.37 | 1.18 | -7.65 | 5.21 | 4.37 | -6.80 | -0.91 | 1.79 | 0.71 | -0.82 | 2.17 | -0.45 | -0.78 |
| 7.4% | Chemical products | -4.35 | 0.99 | -0.52 | -4.04 | 1.28 | -0.76 | -1.44 | -2.21 | 0.33 | 0.49 | -1.02 | -0.43 | 0.23 |
| 3.8% | Machines and equipments | -2.70 | 3.60 | -2.90 | -3.47 | 0.16 | -2.98 | 0.58 | -0.90 | 7.11 | -11.94 | 13.97 | -5.61 | -4.96 |
| 3.0% | Metallic products except machines and equipments | -3.30 | -1.25 | 2.15 | -1.14 | -1.80 | 6.54 | -3.40 | -0.94 | -1.03 | -5.17 | 6.69 | 1.73 | -4.79 |
| 2.7% | Non-metallic minerals | -1.13 | 2.48 | -3.37 | -2.12 | -1.34 | -4.28 | 2.71 | 0.04 | 1.64 | -2.07 | 2.65 | -0.55 | 0.11 |
| 3.4% | Rubber and plastic products | 1.01 | 0.72 | -1.02 | -3.24 | 1.69 | -0.21 | 1.41 | -0.27 | 0.39 | -0.59 | -0.05 | 1.70 | -3.84 |
| 3.0% | Beverages | -0.32 | 1.29 | -4.92 | -6.44 | 7.40 | -1.59 | 1.35 | 3.88 | 0.44 | -2.91 | 0.51 | -0.48 | -1.26 |
| 3.7% | Cellulose, paper and paper-based products | 1.63 | -1.55 | -1.82 | -1.55 | 0.54 | 0.27 | -1.39 | -0.18 | -0.30 | 0.08 | -0.44 | -0.44 | 0.58 |
| 2.3% | Machines, equipments and electric material | -4.46 | 1.12 | -0.45 | -2.69 | 0.01 | 0.93 | -4.01 | -4.16 | 1.75 | -3.96 | 1.97 | 0.62 | -1.41 |
| 2.0% | Computer equipments, electronics and optical products | -0.52 | -2.60 | -2.62 | -1.02 | -3.11 | 2.04 | -2.18 | 1.12 | 8.14 | -10.08 | 0.07 | -5.11 | -12.05 |
| 2.4% | Pharmaceuticals | 4.74 | 4.59 | -6.67 | 0.79 | 7.12 | 17.26 | -12.76 | -2.32 | 0.47 | -0.66 | -9.36 | -8.57 | 8.25 |
| 2.0% | Manufacture of clothing and accessories | -4.04 | 3.16 | -3.71 | -9.59 | -2.93 | 11.96 | 0.97 | -0.23 | -4.31 | -0.27 | -0.36 | 5.54 | -8.02 |
| 1.4% | Leather, travel items and footwears | -9.93 | 4.54 | -0.95 | -9.97 | -0.97 | 5.71 | 0.36 | 0.58 | 3.45 | 0.54 | 4.59 | -5.98 | 1.75 |
| 1.3% | Textile products | -1.16 | -5.25 | -1.67 | 1.13 | -4.84 | 3.08 | 2.89 | 1.50 | 0.44 | 0.56 | 1.06 | -0.04 | -0.11 |
| 1.1% | Other transport equipments, except motor vehicles | -0.88 | 1.42 | 3.85 | -0.03 | -1.33 | 2.77 | 2.93 | 0.72 | 3.02 | -6.11 | 10.10 | -5.91 | -0.86 |
| 1.6% | Repair of machines and equipments | -5.25 | 2.42 | -2.63 | -4.29 | 0.53 | 2.34 | 0.23 | -1.47 | 1.28 | 0.09 | 2.24 | 0.67 | 2.33 |
| 1.2% | Furniture | -4.02 | -1.14 | -0.94 | -7.88 | 7.48 | 5.72 | 2.04 | 0.26 | -4.31 | -0.13 | -2.12 | -2.47 | -4.61 |
| 1.1% | Wood products | -4.57 | 0.86 | -10.07 | -11.18 | 11.31 | -0.38 | 1.84 | 1.44 | 0.25 | -0.79 | 1.05 | -1.65 | -0.01 |
| 0.6% | Printing and playback of recordings | -1.34 | 6.43 | -5.29 | 3.66 | -0.83 | 3.44 | -9.73 | 12.63 | 2.32 | 6.31 | 6.31 | -2.05 | 5.46 |
| 1.2% | Miscellaneous | -0.52 | 3.80 | -5.62 | -9.72 | 11.46 | -14.18 | 10.62 | 1.56 | -1.98 | 0.43 | 8.15 | -3.36 | -5.24 |
| 0.4% | Tobacco products | -2.19 | 2.15 | 9.30 | -4.99 | 1.13 | -7.48 | 7.90 | 4.80 | -1.89 | -4.78 | 3.63 | -0.50 | -2.46 |

Sources: IBGE, Santander.



Figure 8 - Heatmap Showing Industrial Production by Activity (contribution)

| By Activity (Contribution p.p. sa) | | | | | | | | | | | | | | |
|------------------------------------|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Weight | | Jul-22 | Aug-22 | Sep-22 | Oct-22 | Nov-22 | Dec-22 | Jan-23 | Feb-23 | Mar-23 | Арг-23 | May-23 | Jun-23 | Jul-23 |
| 14.6% | Mining | 0.43 | -0.34 | 0.13 | 0.91 | -0.93 | -0.27 | 0.54 | 0.60 | 0.04 | -0.11 | 0.19 | 0.42 | -0.21 |
| 15.1% | Food products | 0.33 | -0.28 | -0.41 | 1.05 | 1.06 | 0.66 | -0.45 | -0.16 | -0.03 | -0.44 | -0.35 | -0.04 | 0.13 |
| 13.5% | Oil and biofuel coke | 0.55 | -0.53 | -0.54 | -0.19 | 0.17 | -0.06 | -0.18 | 0.09 | 0.32 | 0.47 | 1.03 | -0.46 | 0.09 |
| 6.2% | Vehicles | -0.21 | 0.66 | 0.03 | -0.61 | 0.48 | -0.23 | -0.36 | -0.01 | -0.04 | -0.18 | 0.43 | -0.21 | -0.4 |
| 4.9% | Metallurgy | 0.12 | 0.06 | -0.38 | 0.26 | 0.22 | -0.34 | -0.05 | 0.09 | 0.04 | -0.04 | 0.11 | -0.02 | -0.0 |
| 7.4% | Chemical products | -0.32 | 0.07 | -0.04 | -0.30 | 0.10 | -0.06 | -0.11 | -0.16 | 0.02 | 0.04 | -0.08 | -0.03 | 0.02 |
| 3.8% | Machines and equipments | -0.10 | 0.14 | -0.11 | -0.13 | 0.01 | -0.11 | 0.02 | -0.03 | 0.27 | -0.46 | 0.54 | -0.22 | -0.19 |
| 3.0% | Metallic products except machines and equipments | -0.10 | -0.04 | 0.06 | -0.03 | -0.05 | 0.20 | -0.10 | -0.03 | -0.03 | -0.16 | 0.20 | 0.05 | -0.1 |
| 2.7% | Non-metallic minerals | -0.03 | 0.07 | -0.09 | -0.06 | -0.04 | -0.11 | 0.07 | 0.00 | 0.04 | -0.06 | 0.07 | -0.01 | 0.00 |
| 3.4% | Rubber and plastic products | 0.03 | 0.02 | -0.04 | -0.11 | 0.06 | -0.01 | 0.05 | -0.01 | 0.01 | -0.02 | 0.00 | 0.06 | -0.1 |
| 3.0% | Beverages | -0.01 | 0.04 | -0.15 | -0.19 | 0.22 | -0.05 | 0.04 | 0.12 | 0.01 | -0.09 | 0.02 | -0.01 | -0.0 |
| 3.7% | Cellulose,paper and paper-based products | 0.06 | -0.06 | -0.07 | -0.06 | 0.02 | 0.01 | -0.05 | -0.01 | -0.01 | 0.00 | -0.02 | -0.02 | 0.02 |
| 2.3% | Machines, equipments and electric material | -0.10 | 0.03 | -0.01 | -0.06 | 0.00 | 0.02 | -0.09 | -0.09 | 0.04 | -0.09 | 0.04 | 0.01 | -0.0 |
| 2.0% | Computer equipments, electronics and optical products | -0.01 | -0.05 | -0.05 | -0.02 | -0.06 | 0.04 | -0.04 | 0.02 | 0.16 | -0.20 | 0.00 | -0.10 | -0.2 |
| 2.4% | Pharmaceuticals | 0.11 | 0.11 | -0.16 | 0.02 | 0.17 | 0.42 | -0.31 | -0.06 | 0.01 | -0.02 | -0.23 | -0.21 | 0.20 |
| 2.0% | Manufacture of clothing and accessories | -0.08 | 0.06 | -0.07 | -0.19 | -0.06 | 0.24 | 0.02 | 0.00 | -0.09 | -0.01 | -0.01 | 0.11 | -0.1 |
| 1.4% | Leather, travel items and footwears | -0.14 | 0.07 | -0.01 | -0.14 | -0.01 | 0.08 | 0.01 | 0.01 | 0.05 | 0.01 | 0.07 | -0.09 | 0.03 |
| 1.3% | Textile products | -0.01 | -0.07 | -0.02 | 0.01 | -0.06 | 0.04 | 0.04 | 0.02 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
| 1.1% | Other transport equipments, except motor vehicles | -0.01 | 0.02 | 0.04 | 0.00 | -0.02 | 0.03 | 0.03 | 0.01 | 0.03 | -0.07 | 0.12 | -0.07 | -0.0 |
| 1.6% | Repair of machines and equipments | -0.08 | 0.04 | -0.04 | -0.07 | 0.01 | 0.04 | 0.00 | -0.02 | 0.02 | 0.00 | 0.04 | 0.01 | 0.04 |
| 1.2% | Furniture | -0.05 | -0.01 | -0.01 | -0.09 | 0.09 | 0.07 | 0.02 | 0.00 | -0.05 | 0.00 | -0.02 | -0.03 | -0.0 |
| 1.1% | Wood products | -0.05 | 0.01 | -0.11 | -0.12 | 0.12 | 0.00 | 0.02 | 0.02 | 0.00 | -0.01 | 0.01 | -0.02 | 0.00 |
| 0.6% | Printing and playback of recordings | -0.01 | 0.04 | -0.03 | 0.02 | 0.00 | 0.02 | -0.06 | 0.08 | 0.01 | 0.04 | 0.04 | -0.01 | 0.03 |
| 1.2% | Miscellaneous | -0.01 | 0.05 | -0.07 | -0.12 | 0.14 | -0.17 | 0.13 | 0.02 | -0.02 | 0.01 | 0.10 | -0.04 | -0.0 |
| 0.4% | Tobacco products | -0.01 | 0.01 | 0.04 | -0.02 | 0.00 | -0.03 | 0.03 | 0.02 | -0.01 | -0.02 | 0.02 | 0.00 | -0.0 |

Sources: IBGE, Santander.



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