

EASING FEARS

Jankiel Santos*

jankiel.santos@santander.com.br

+5511 3012-5726

- **The Brazilian Central Bank (BCB) released November balance-of-payment (BoP) data, which revealed a monthly current account deficit of USD0.1 billion, a figure better than the market median estimate and our projection (USD2.2 billion and USD1.7 billion deficits, respectively). The outcome was also better than the one registered a year ago (-USD8.5 billion), which led the 12-month current account deficit to recede to USD52.4 billion as compared with -USD60.8 billion in the previous release. As a result, we calculate the 3MMA-saar gauge improved to -USD57.4 billion from -USD84.6 billion in October.**
- **Preliminary figures provided by the Foreign Trade Secretariat indicated that the trade balance would contribute for a smaller current account deficit than a year ago and that indication was confirmed. However, contrary to our estimates, services and primary income accounts also fared better vs. November 2021. Particularly, we saw milder remittances of profits and dividends, which underpins our assessment that there was an anticipation in these payments on the heels of uncertainty in the domestic political front.**
- **In addition to the positive surprise regarding the current account balance, we also saw a sizeable volume of direct investments in the country (DIITC) during the period. There was a USD8.3 billion net inflow in November (our estimate was USD8.0 billion), which led the DIITC to amass USD77.1 billion in 12-month terms (the highest level since mid-2019). That is, Brazil continues to be in a comfortable situation as far as external financing is concerned.**
- **We also highlight that foreign portfolio investments in the domestic market registered constructive results for the second month in a row, with inflows on both fixed income segment and equity market, totaling USD3.5 billion. Conversely, we saw a pause in the unwinding of Brazilian portfolio investments abroad, due to the USD0.6 billion outflow, which we believe reflects some caution and uncertainty on the domestic political front.**
- **All in all, despite the initial shock with the reviewed historical data in the previous release, we think that the November BoP data reinforces our assessment that the current account deficit runs at manageable levels and the financial account bears favorable prospects. Hence, we think the constructive view of the Brazilian external position is likely to continue offering partial insulation against international jitters.**

The release of the (delayed) figures for Brazilian balance-of-payments data for November showed an important improvement in the current account deficit in 12-month terms, to USD52.4 billion. The bulk of the enhancement in the current account deficit is associated with the trade surplus registered this year as compared with a deficit a year ago (+USD5.1 billion vs. -USD2.3 billion, respectively). Besides, we also witnessed smaller remittances of profits and dividends, which reinforces our perception that there was an anticipation in these payments ahead of the presidential election last October given potential changes in the taxation over dividends from 2023 onwards. Finally, services account also fared better than in November 2021, with all its components registering small improvements. Consequently, we saw the actual monthly figure (-USD0.1 billion) topping our estimate (-USD1.7 billion). Given our expectation for commodity prices to remain at historically favorable levels and the external demand for Brazilian products to be robust, we expect sizeable trade surpluses in the coming years, which should contribute positively for the performance of the current account balance. On top of that, we also believe there will be even smaller remittances of profits and dividends as the lagged

IMPORTANT DISCLOSURES/CERTIFICATIONS ARE IN THE “IMPORTANT DISCLOSURES” SECTION OF THIS REPORT.

U.S. investors' inquiries should be directed to Santander Investment Securities Inc. at (212) 583-4629 / (212) 350-3918.

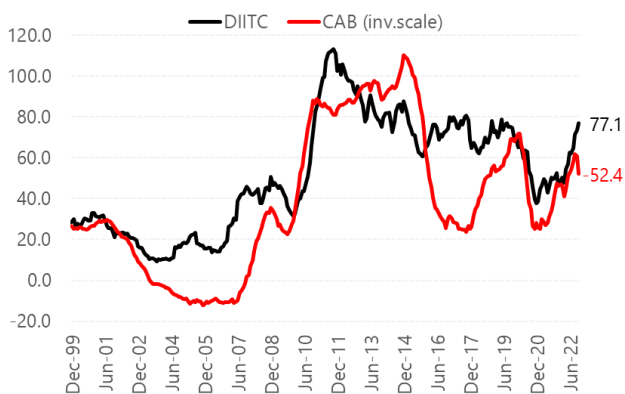
* Employed by a non-US affiliate of Santander Investment Securities, Inc. and is not registered/qualified as a research analyst under FINRA rules.



effects of prior interest rate hikes start to take a toll on economic activity in the coming months. That is, we continue to see favorable prospects for the Brazilian current account balance.

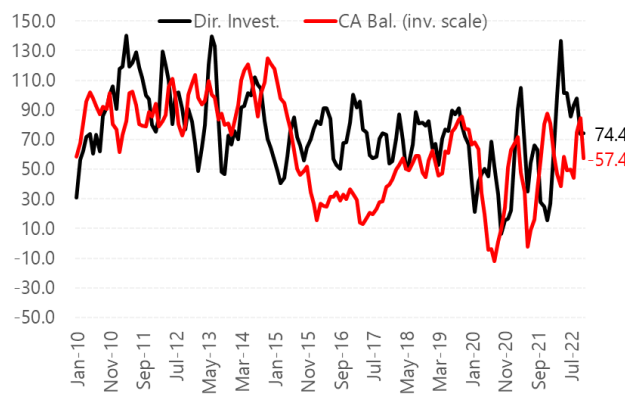
The improvement in the current account dynamics was also pointed out by the behavior of the 3MMA-saar gauge, which receded to USD57.4 billion (3.0% of GDP) from USD84.6 billion (4.5% of GDP) in the previous release. This level is close to our forecast of USD53.4 billion for FY2022.

Figure 1. Current Account Balance vs. Direct Investment in the Country (USD billion, 12m)



Sources: Brazilian Central Bank, Santander.

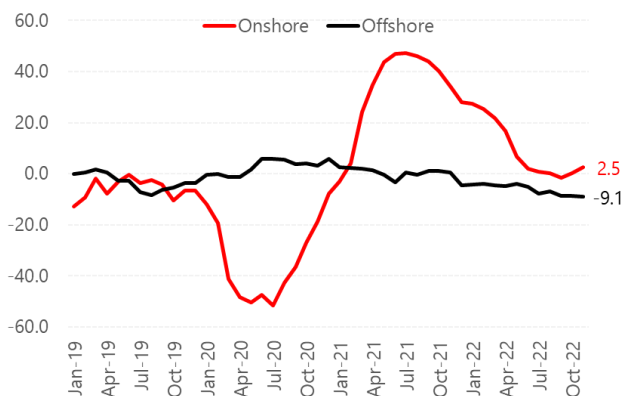
Figure 2. Current Account Balance vs. Direct Investment in the Country (USD billion, 3MMA-saar)



Sources: Brazilian Central Bank, Santander.

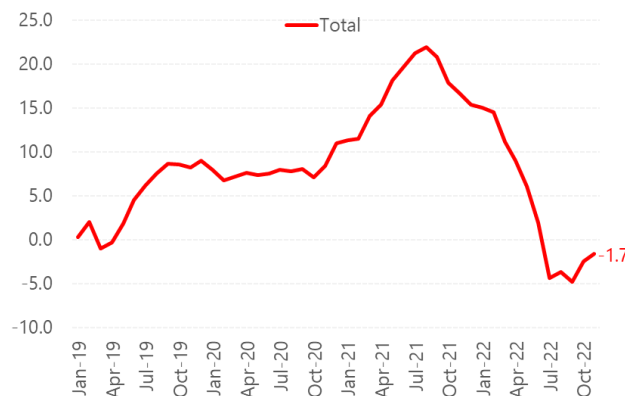
In addition to the improvement seen in November, we think it is also important to notice that direct investments in the country have continued to flow fairly freely. Given the USD8.3 billion recorded in November, the amount amassed in 12-month terms reached USD77.1 billion (3.9% of GDP), which is the highest level observed since mid-2019. If we look at the 3MMA-saar gauge, the picture is comfortable as well, as it points to a somewhat higher level than the one shown by the current account deficit on the same terms. In sum, the Brazilian economy continues to be in a comfortable situation regarding its external source of funding, which we expect to keep the Brazilian balance of payments off the radar of market concerns.

Figure 3. Net Foreign Portfolio Investments (USD billion, 12-month)



Sources: Brazilian Central Bank, Santander.

Figure 4. Brazilian Portfolio Investments Abroad (USD billion, 12-month)



Sources: Brazilian Central Bank, Santander.

Although the funding of the current account deficit is an undemanding task, in our view, and the backdrop for the Brazilian balance of payments does not cause significant worries, we also highlight that the volume of foreign portfolio investments in the domestic market was positive in November (the second month in a row), with net inflows on both fixed income and equity market. As a result, we saw a reversal in the declining trend in 12-month terms. According to preliminary figures for December provided by the BCB, these dynamics should persist this month – especially in the equity market. In our view, this is a sign of foreigners’ eagerness to take advantage of depressed prices of Brazilian financial assets, which have been hit by uncertainties regarding the future of economic policy from 2023 onward. In turn, we saw a pause in the repatriation of money to the country as Brazilian portfolio investments abroad tallied USD0.6 billion in the period, which also led the 12-month volume to move up. We think the foreign inflows indicate there is appetite for Brazilian financial assets at the current levels, but the Brazilian outflows signals there are concerns to be solved in the domestic front in order to lure investors in a more sustainable fashion.



CONTACTS / IMPORTANT DISCLOSURES

Brazil Macro Research

Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567
Mauricio Oreng*	Head of Macro Research	mauricio.oreng@santander.com.br	5511-3553-5404
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726
Ítalo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520
Lucas Maynard*	Economist – Economic Activity	lucas.maynard.da.silva@santander.com.br	5511-3553-7495
Felipe Kotinda*	Economist – Commodities	felipe.kotinda@santander.com.br	5511-3553-8071
Gabriel Couto*	Economist – Special Projects	gabriel.couto@santander.com.br	5511-3553-8487
Fabiana Moreira*	Economist – Credit	fabiana.de.oliveira@santander.com.br	5511-3553-6120
Gilmar Lima*	Economist – Modeling	gilmar.lima@santander.com.br	5511-3553-6327

Global Macro Research

Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888
Rodrigo Park *	Economist – Argentina	rpark@santander.com.ar	54-11-4341-1272
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500

Fixed Income Research

Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065
Mauricio Oreng*	Senior Economist/Strategist – Brazil	mauricio.oreng@santander.com.br	5511-3553-5404
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778

Equity Research

Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564
Mariana Cahen Margulies*	Head, Brazil	mmargulies@santander.com.br	5511-3553-1684

Electronic

Bloomberg
Reuters

SIEQ <GO>
Pages SISEMA through SISEMZ

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander. ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Jankiel Santos*.

*Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account. The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice. Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States. Hong Kong (HK): This report is distributed in Hong Kong by Banco Santander, S.A. (a public limited liability company incorporated in Spain) which has a branch in Hong Kong. Banco Santander, S.A., Hong Kong Branch is regulated as a Registered Institution by the Hong Kong Monetary Authority for the conduct of Advising and Dealing in Securities (Regulated Activity Type 4 and 1 respectively) under the Securities and Futures Ordinance. This report is not intended for distribution to any persons other than professional investors. Banco Santander, S.A. or its affiliates may have a holding in any of the securities discussed in this report; for securities where the holding is greater than 1%, the specific holding is disclosed in the Important Disclosures section above. The recipient of this report must not distribute it to any person without the prior written consent of Banco Santander, S.A. Singapore (SG): This report is distributed in Singapore by Banco Santander, S.A. which has a branch in Singapore. It is not intended for distribution to any persons other than institutional investors, accredited investors and expert investors (each as defined in the Securities and Futures Act 2001 of Singapore). Recipients of this report should contact Banco Santander, S.A., Singapore Branch at researchsingapore@gruposantander.com for matters arising from, or in connection with, this report. Mainland China (CN): This report is being distributed in Mainland China by Banco Santander, S.A. which has two branches in Mainland China, being Shanghai Branch and Beijing Branch ("Santander China"). Santander China is regulated by China Banking and Insurance Regulatory Commission. Banco Santander, S.A., Shanghai Branch is licensed for foreign currency business, RMB business and derivative business. Banco Santander, S.A., Beijing Branch is licensed with foreign currency business. The recipient of this report must not distribute it to any person without the prior written consent of Banco Santander, S.A.. © 2022 by Santander Investment Securities Inc. All Rights Reserved.