

BRAZIL MACRO

DATA ANALYSIS – FISCAL POLICY

DEBT MANAGEMENT: JULY WAS MARKED BY HIGHER LEVEL OF FIXED-RATE MATURITY

Ítalo Franca* italo.franca@santander.com.br +5511 3553 5235

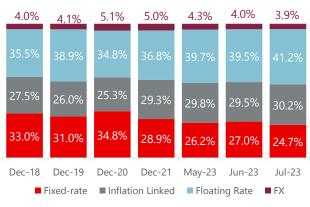
- Today, the National Treasury published its monthly debt report for July. The report showed a steady pace of debt issuance over the last few months. Debt issuance totaled BRL134.4 billion in July, compared to an average of BRL123 billion/month over the year. A variety of bonds were issued although floating rate bonds accounted for the largest portion (44%). Weekly bond issuances reached BRL28.9 billion in July, rising from BRL28 billion in June. This was the fourth consecutive month in which weekly bond issuances was above the level needed to keep liquidity reserves stable until the end of the year. For the rest of 2023, we estimate that ~BRL24 billion in issuances per week will be required.
- A large amount (BRL217billion) of LTN (fixed-rate bonds) matured in June. As a result, the share of fixed-rate bonds dropped to 24.7% in July, from 27% in June a month which saw strong demand for fixed-rate bonds. For August, fewer bonds are set to mature (BRL30 billion). However, we expect to see record maturities in September (BRL315 billion in floating rate (LFT) bond maturities). Net issuance was -BRL92 billion in July, bringing the total to -BRL149 billion in YTD-terms. The total outstanding debt dropped 0.8% MoM and reached BRL6.14 trillion.
- Debt liquidity cushion went down 11.3% MoM in nominal terms in July (-BRL126 billion from June, totaling BRL992 billion). Liquidity reserves are equivalent to almost 8.3 months' worth of debt maturities, down from 8.5 months in June, but much higher than the 6.9 registered in Feb-23 and the 7.6 reported in Jan-23. We still expect that the level of liquidity reserves will vary in the months ahead as bonds mature and issuance will depend on market appetite and volatility. However, we expect it to remain at comfortable levels through year end.
- The cost of new domestic issuances declined slightly to 12.2% p.a. in July vs. 12.5% p.a. in June. The average cost of the outstanding debt accumulated in the last 12 months rose slightly to 10.07% (+0.07 p.p.). Thus, the cost of LFT (floating rate bonds) in the last 12 months remained close to 13.7%.
- Debt maturing through year-end totals BRL387 billion, while BRL1,198 billion is maturing in the next 12 months. We highlight the large maturity scheduled for September (BRL315 billion, mainly in LFT). The volume of domestic debt securities scheduled to mature in the next 12 months dropped to 18.2% (-1.5 p.p.).
- Non-resident debt holders reduced their investments by BRL19.4 billion in July bringing total net investment flows to BRL11.9 billion in 2023 and BRL44.6 billion in the last 12 months. The percentage of debt held by non-residents fell to 9.2% in July vs. 9.4% in December 2022 and 10.6% in December 2021. Financial institutions continue to be the main holders (29.2%, flat MoM).
- In the last few months, we have seen better numbers compared with 1Q23, with increased debt issuance. We continue to believe that liquidity levels will be sufficient to navigate the ongoing economic uncertainties. For the medium term, the outlook for debt management remains challenging, given the higher level of domestic debt, an increase in the cost of debt, and uncertainty about the fiscal consolidation process ahead.

August 29, 2023

Annual Borrowing Plan (PAF 2023)									
	2020	2021	2022	Jun-23	Jul-23	PAF 2023 range		PAF 2022 range	
Outstanding volume (BRL billion)						Min	Max	Min	Max
Federal Public Debt	5,010	5,614	5,951	6,192	6,142	6,400	6,800	6000	6400
Composition (%)									
Fixed-rate	34.8	28.9	27.0	27.0	24.7	23	27	24	28
Inflation-linked	25.3	29.3	30.3	29.5	30.2	29	33	27	31
Floating-rate	34.8	36.8	38.3	39.5	41.2	38	42	38	42
FX	5.1	5.0	4.4	4.0	3.9	3.0	7.0	3	7
Maturity Structure									
% maturing in 12 months	27.6	21	22.1	19.7	18.2	19	23	19	23
Average maturity (years)	3.6	3.8	3.0	4.0	4.1	3.8	4.2	3.8	4.2
Sources: National Treasury, Santander									

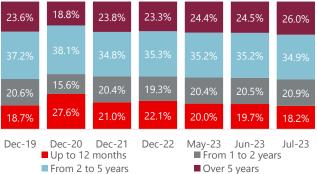
Figure 1 – Summary – Monthly Debt Report

Figure 2 – Debt Profile - %



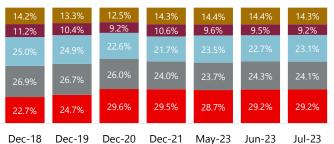
Sources: National Treasury, Santander.

Figure 4 – Debt Maturities - %



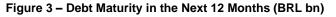
Over 5 years

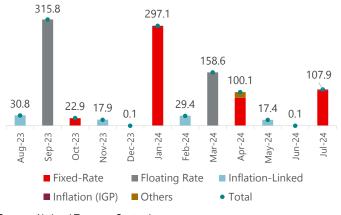
Sources: National Treasury, Santander. Figure 6 – Debt Holders - %



■ Financial Institutions ■ Funds ■ Pensions ■ Nonresidents ■ Other

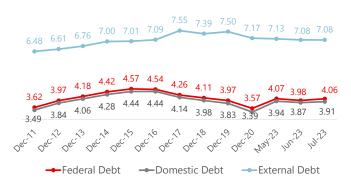
Sources: National Treasury, Santander.





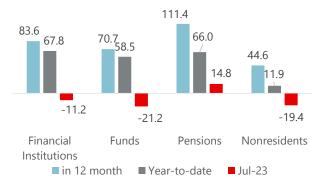
Sources: National Treasury, Santander.

Figure 5 – Average Maturity (in years)



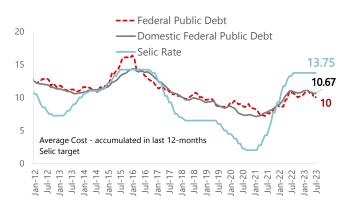
Sources: National Treasury, Santander.





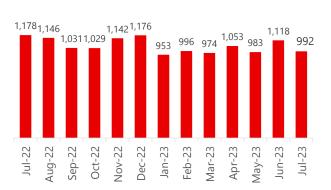
Sources: National Treasury, Santander.

Figure 8 – Debt Cost - %



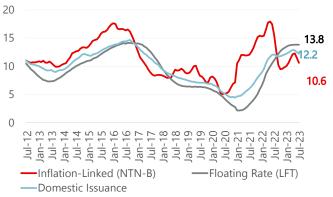
Sources: National Treasury, Santander.

Figure 10 – Debt Liquidity Reserve (BRL bn)



Sources: National Treasury, Santander.

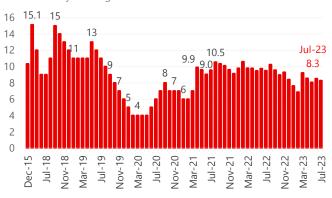
Figure 9 – Debt Cost of New Issuances - %



Sources: National Treasury, Santander.

Figure 11 – Liquidity Coverage of Debt Maturity (Maturity Schedule/Liquidity Reserves)

Debt Maturity Coverage in Months



Sources: National Treasury, Santander.

CONTACTS / IMPORTANT DISCLOSURES

Brazil Macro Resea	arch		
Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726
Ítalo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828
Adriano Valladao Ribeiro*	Economist – Inflation	adriano.ribeiro@santander.com.br	5511-3553-7495
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520
Henrique Danyi Correia*	Economist – Credit / Monetary Policy	henrique.danyi@santander.com.br	5511-3553-7350
Felipe Kotinda*	Economist – Commodities	felipe.kotinda@santander.com.br	5511-3553-8071
Gabriel Couto*	Economist – Activity	gabriel.couto@santander.com.br	5511-3553-8487
Gilmar Lima* Ana Julia Carvalho	Economist – Modeling Economist – Special Projects	gilmar.lima@santander.com.br ana.carvalho.silva@santander.com.br	5511-3553-6327 5511-3553-8071
Global Macro Rese		ana.caivaino.siiva@santander.com.bi	5511-5555-6071
			40.00 504 4000
Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888
Rodrigo Park *	Economist – Argentina	rpark@santander.com.ar	54-11-4341-1272
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500
Fixed Income Rese	arch		
Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778
Equity Research			
Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564
Aline de Souza Cardoso*	Head, Brazil	aline.souza.cardoso@santander.com.br	5511-3553-1684
Electronic			

Bloomberg Reuters SIEQ <GO> Pages SISEMA through SISEMZ

This research report ("report") has been prepared by Santander US Capital Markets LLC (is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"]) on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This report must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa") and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. Santander US Capital Markets LLC, Santander London and Santander Investment Bolsa are members of Grupo Santander. ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Ítalo Franca*. Employed by a non-US affiliate of Santander US Capital Markets LLC and is not registered/qualified as a research analyst under FINRA rules and is not an associated person of the member firm and therefore is not subject to FINRA Rule 2241 or FINRA Rule 2242 and restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account. The information contained within this report has been compiled from sources believed to be reliable. Although all reasonable care has been taken to ensure the information contained within these reports is not untrue or misleading, we make no representation that such information is accurate or complete and it should not be relied upon as such. All opinions and estimates included within this report constitute our judgment as of the date of the report and are subject to change without notice. Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with Santander US Capital Markets LLC, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States. Hong Kong (HK): This report is distributed in Hong Kong by Banco Santander, S.A. (a public limited liability company incorporated in Spain) which has a branch in Hong Kong. Banco Santander, S.A., Hong Kong Branch is regulated as a Registered Institution by the Hong Kong Monetary Authority for the conduct of Advising and Dealing in Securities (Regulated Activity Type 4 and 1 respectively) under the Securities and Futures Ordinance. This report is not intended for distribution to any persons other than professional investors. Banco Santander, S.A. or its affiliates may have a holding in any of the securities discussed in this report; for securities where the holding is greater than 1%, the specific holding is disclosed in the Important Disclosures section above. The recipient of this report must not distribute it to any person without the prior written consent of Banco Santander, S.A.. Singapore (SG): This report is distributed in Singapore by Banco Santander, S.A. which has a branch in Singapore. It is not intended for distribution to any persons other than institutional investors, accredited investors and expert investors (each as defined in the Securities and Futures Act 2001 of Singapore). Recipients of this report should contact Banco Santander, S.A., Singapore Branch at researchsingapore@gruposantander.com for matters arising from, or in connection with, this report. Mainland China (CN): This report is being distributed in Mainland China by Banco Santander, S.A. which has two branches in Mainland China, being Shanghai Branch and Beijing Branch ("Santander China"). Santander China is regulated by China Banking and Insurance Regulatory Commission. Banco Santander, S.A., Shanghai Branch is licensed for foreign currency business, RMB business and derivative business. Banco Santander, S.A., Beijing Branch is licensed with foreign currency business. The recipient of this report must not distribute it to any person without the prior written consent of Banco Santander, S.A.@ 2023 by Santander US Capital Markets LLC All Rights Reserved.

