



## **BRAZIL MACRO**

October 27, 2022

## DATA ANALYSIS - FISCAL POLICY

## DEBT REPORT: FLAT DEBT COST, HIGH MATURITY OF LFT BONDS AND NON-RESIDENT FLOW IN SEPTEMBER

Ítalo Franca\* italo.franca@santander.com.br +5511 3553 5235

- On October 26, the National Treasury published the monthly debt report for September. Weekly bond issuances reached R\$22.1 billion through September, higher than the ~R\$16 billion per week that we estimate is needed to keep liquidity reserves stable until the end of the year. For October, fixed-rate (LTN) debt maturity is expected to reach BRL106 billion, according to the fiscal authority's data.
- Fixed rate (LTN) was the highlight last month from an issuance standpoint, totaling ~R\$48.3 billion. For redemptions, the month was marked by a higher level of debt maturities at R\$186.4 billion (especially floating rate (LFT) bonds, at R\$181.9 billion), compared to the last-12-month average of R\$119.7 billion.
- The cost of new domestic issuances remained stable at 11.7% p.a. vs. 11.9% p.a. in August. The debt cost of LFT bonds accumulated in the last 12 months increased to 11.1% (from 10.4% in August and 4.5% in December 2021), and the recent rise in the Selic rate (currently at 13.25%) could create additional pressure on debt costs in the coming months, in our view. The debt maturing through year-end totals R\$219 billion (with the highest amount in October: R\$107 billion), while R\$1,353 billion is maturing in the next 12 months.
- The volume of domestic debt securities maturing in up to 12 months shifted to 24.6% in September, from 22.5% in August and higher the government Annual Borrowing Plan (PAF, in Portuguese) to maintain this level between 19% and 23% in the year.
- Non-residents registered a positive flow of R\$16.6 billion in September, totaling -R\$58.9 billion year to date and -R\$15.3 billion in the last 12 months, raising the percentage of non-residents to 9.2% of debt holders, from 8.8% in August and compared to 10.6% in December 2021, 9.2% in December 2020, and 10.4% in December 2019. Financial institutions continue to be the main debt holders, at 29.4%.
- Public debt liquidity reserves dropped R\$114.7 billion in August (-10% MoM in nominal terms), reaching R\$1,031 billion and reflecting net issuances with a high level of bond maturities in the month. This level of liquidity reserves covers close to 9.6 months of debt maturities (from 10.2 in August).
- In our view, despite the comfortable levels of liquidity reserves to weather uncertainties in 2022 and part of 2023, the outlook for debt management remains challenging in the medium term, especially given market volatility and the recent increase in debt costs, in the context of popular demand for larger outlays for social programs.

Net issuances totaled -R\$76.4 billion, considering the high level of redemptions of floating-rate bonds during the month. Debt issuances reached R\$110.1 billion in September, higher than the last-12-month average of R\$98.4 billion. Weekly bond issuances reached R\$22.1 billion through September, higher than the ~R\$16 billion per week that we estimate is needed to keep liquidity reserves stable until the end of the year. For October, fixed-rate (LTN) debt maturity is expected to reach BRL106 billion, according to the fiscal authority's data. Interest appropriations totaled R\$47.2 billion in September (considering the total debt), compared to R\$52.9 billion in September 2021. In 2022 (YTD terms), the interest appropriations amounted to R\$415 billion vs. R\$419 billion in 2021 (full-year result).



Fixed rate (LTN) was the highlight last month from an issuance standpoint, totaling ~R\$48.3 billion. For redemptions, the month was marked by a higher level of debt maturities at R\$186.4 billion (especially floating rate (LFT) bonds, at R\$181.9 billion), compared to the last-12-month average of R\$119.7 billion. Considering the amount in the Annual Borrowing Plan (PAF), we could observe more issuances of floating rate bonds (LFT) in 2022, in our view. The total level of LFT in the debt is currently at 37.1%, below the minimum (38%) estimated for the year in the PAF.

The cost of new domestic issuances remained stable at 11.7% p.a. vs. 11.9% p.a. in August. The debt cost of LFT bonds accumulated in the last 12 months increased to 11.1% (from 10.4% in August and 4.5% in December 2021), and the recent rise in the Selic rate (currently at 13.25%) could create additional pressure on debt costs in the coming months, in our view. The debt maturing through year-end totals R\$219 billion (with the highest amount in October: R\$107 billion), while R\$1,353 billion is maturing in the next 12 months.

The volume of domestic debt securities maturing in up to 12 months shifted to 24.6% in September, from 22.5% in August and higher the government Annual Borrowing Plan (PAF, in Portuguese) to maintain this level between 19% and 23% in the year. The average term of new issuance dropped to 4.9 years (from 5.0 years in August).

Debt liquidity fell 10% in nominal terms in August (-R\$115 billion from August; totaling R\$1,031 billion), reflecting net issuance. Liquidity reserves are equivalent to almost 9.6 months of debt maturities (down from 10.2 months in August),

Non-residents registered a positive flow of R\$16.6 billion in September, totaling -R\$58.9 billion year to date and -R\$15.3 billion in the last 12 months, raising the percentage of non-residents to 9.2% of debt holders, from 8.8% in August and compared to 10.6% in December 2021, 9.2% in December 2020, and 10.4% in December 2019. Financial institutions continue to be the main debt holders at 29.4%.

In our view, the outlook for debt management remains challenging in the medium term, especially after the increase in the debt cost. The debt management trajectory depends on maintaining the credibility of the fiscal framework, the level of liquidity reserves, and favorable market conditions. In the short term (i.e., the rest of 2022 and part of 2023), the liquidity debt cushion is at a comfortable level to support the country as it faces these uncertainties.

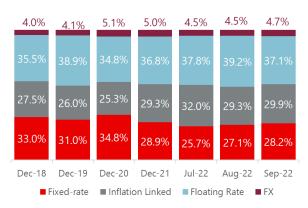
Figure 1 - Summary - Monthly Debt Report

Annual Borrowing Plan (PAF 2022)									
	2020	2021	Aug-22	Sep-22	PAF 2022 range		PAF 2021 Revised (May21)		
Outstanding volume (BR	RL billion)				Min	Max	Min	Max	
Federal Public Debt	5,010	5,614	5,781	5,752	6000	6400	5,500	5,800	
Composition (%)									
Fixed-rate	34.8	28.9	27.1	28.2	24	28	31	35	
Inflation-linked	25.3	29.3	29.3	29.9	27	31	26	30	
Floating-rate	34.8	36.8	39.2	37.1	38	42	33	37	
FX	5.1	5.0	4.5	4.7	3	7	3	7	
Maturity Structure									
% maturing in 12 months	27.6	21	21.9	24.0	19	23	22	27	
Average maturity (years)	3.6	3.8	4.0	4.0	3.8	4.2	3.4	3.8	

Sources: National Treasury; Santander

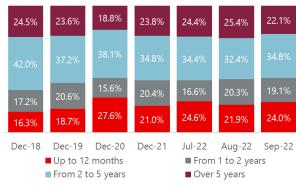
4

Figure 2 - Debt Profile - %



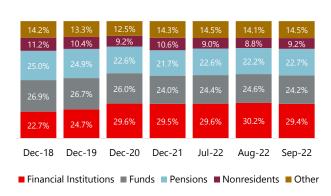
Sources: National Treasury, Santander.

Figure 4 - Debt Maturities - %



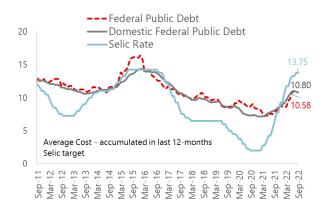
Sources: National Treasury, Santander.

Figure 6 - Debt Holders - %



Sources: National Treasury, Santander.

Figure 8 - Debt Cost - %



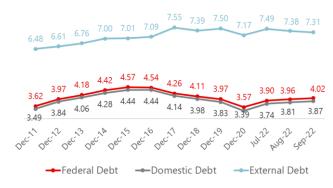
Sources: National Treasury, Santander.

Figure 3 – Debt Maturity in the Next 12 Months (BRL bn)



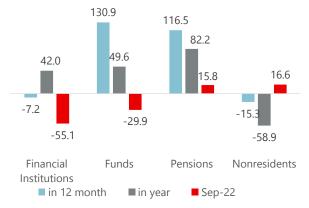
Sources: National Treasury, Santander.

Figure 5 – Average Maturity



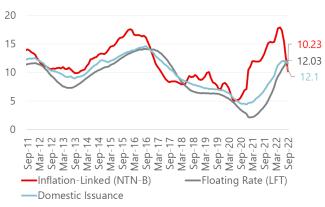
Sources: National Treasury, Santander.

Figure 7 – Change in Holders Debt Stock (BRL bn)



Sources: National Treasury, Santander.

Figure 9 - Debt Cost of New Issuances - %



Sources: National Treasury, Santander.

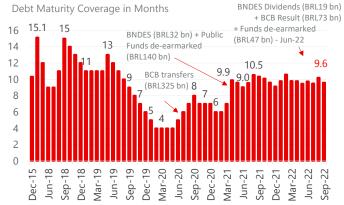


Figure 10 - Debt Liquidity Reserve (BRL bn)



Sources: National Treasury, Santander.

Figure 11 - Liquidity Coverage of Debt Maturity



Sources: National Treasury, Santander.



## **CONTACTS / IMPORTANT DISCLOSURES**

<b>Brazil Macro Resea</b>	rch						
Ana Paula Vescovi*	Chief Economist	anavescovi@santander.com.br	5511-3553-8567				
Mauricio Oreng*	Head of Macro Research	mauricio.oreng@santander.com.br	5511-3553-5404				
Jankiel Santos*	Economist – External Sector	jankiel.santos@santander.com.br	5511-3012-5726				
Ítalo Franca*	Economist – Fiscal Policy	italo.franca@santander.com.br	5511-3553-5235				
Daniel Karp Vasquez*	Economist – Inflation	daniel.karp@santander.com.br	5511-3553-9828				
Tomas Urani*	Economist – Global Economics	tomas.urani@santander.com.br	5511-3553-9520				
Lucas Maynard*	Economist – Economic Activity	lucas.maynard.da.silva@santander.com.br	5511-3553-7495				
Felipe Kotinda*	Economist – Commodities	felipe.kotinda@santander.com.br	5511-3553-8071				
Gabriel Couto*	Economist – Special Projects	gabriel.couto@santander.com.br	5511-3553-8487				
Fabiana Moreira*	Economist – Credit	fabiana.de.oliveira@santander.com.br	5511-3553-6120				
Gilmar Lima*	Economist – Modeling	gilmar.lima@santander.com.br	5511-3553-6327				
Global Macro Resea							
Maciej Reluga*	Head Macro, Rates & FX Strategy – CEE	maciej.reluga@santander.pl	48-22-534-1888				
Rodrigo Park *	Economist – Argentina	rpark@santander.com.ar	54-11-4341-1272				
Ana Paula Vescovi*	Economist – Brazil	anavescovi@santander.com.br	5511-3553-8567				
Juan Pablo Cabrera*	Economist – Chile	jcabrera@santander.cl	562-2320-3778				
Guillermo Aboumrad*	Economist – Mexico	gjaboumrad@santander.com.mx	5255-5257-8170				
Piotr Bielski*	Economist – Poland	piotr.bielski@santander.pl	48-22-534-1888				
Mike Moran	Head of Macro Research, US	mike.moran@santander.us	212-350-3500				
Fixed Income Research							
Juan Arranz*	Chief Rates & FX Strategist – Argentina	jarranz@santanderrio.com.ar	5411-4341-1065				
Mauricio Oreng*	Senior Economist/Strategist – Brazil	mauricio.oreng@santander.com.br	5511-3553-5404				
Juan Pablo Cabrera*	Chief Rates & FX Strategist – Chile	jcabrera@santander.cl	562-2320-3778				
<b>Equity Research</b>							
Miguel Machado*	Head Equity Research Americas	mmachado@santander.com.mx	5255 5269 2228				
Alan Alanis*	Head, Mexico	aalanis@santander.com.mx	5552-5269-2103				
Andres Soto	Head, Andean	asoto@santander.us	212-407-0976				
Walter Chiarvesio*	Head, Argentina	wchiarvesio@santanderrio.com.ar	5411-4341-1564				
Mariana Cahen Margulies*	Head, Brazil	mmargulies@santander.com.br	5511-3553-1684				
Electronic							

Bloomberg Reuters SIEQ <GO>
Pages SISEMA through SISEMZ

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander.

ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Italo Franca\*.

\*Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account.

The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice. Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States.

© 2022 by Santander Investment Securities Inc. All Rights Reserved.

