



## **BRAZIL MACRO**

August 29, 2022

## DATA ANALYSIS - FISCAL POLICY

## DEBT REPORT: HIGH FIXED-RATE BOND MATURITY IN JULY italo.franca@santander.com.br

Ítalo Franca\* +5511 3553 5235

- On August 29, the National Treasury published the monthly debt report for July. Weekly bond issuances reached R\$20.9 billion through July, slightly below the ~R\$22 billion per week that we estimate is needed to keep liquidity reserves stable until the end of the year. In August we have seen a higher level of debt issuance, yet we expect a high level of debt maturity of inflation-linked bonds.
- Floating rate (LFT) and fixed rate (LTN) bonds were the highlights from the issuance standpoint, both totaling ~R\$26 billion in July. In terms of redemptions, the month was marked by higher level of debt maturities (especially fixed-rate bonds at R\$111 billion) at R\$140.7 billion, compared to the last 12-month average of R\$115 billion.
- The cost of new domestic issuances remained stable at 12.1% p.a. vs. 12.0% p.a. in June. The debt cost of LFT bonds accumulated in the last 12 months increased to 9.5% (from 8.8% in June 2022 and 4.5% in December 2021) and the rise in Selic (currently at 13.25%) could likely add additional pressure on debt costs in the coming months, in our view. The debt maturing totaled R\$504 billion in 2H22 (highest in August: R\$197 billion) and R\$1,404 billion in the last 12 months.
- Non-residents registered a positive flow of R\$1.4 billion in July, totaling R\$64.2 billion in the year and +R\$2.0 billion in the last 12 months, maintaining the percentage of non-residents close to 9.0% of debt holders, compared to 10.6% in December 2021, 9.2% in December 2020, and 10.4% in December 2019. Financial institutions continue to be the main holders at 29.6%.
- Public debt liquidity reserves dropped R\$44 billion in July, reaching R\$1,177 billion and reflecting net issuances with high level of fixed rate bond maturity. This level of liquidity reserves cover close to 9.5 months of debt maturities (from 9.8 registered in June).
- In our view, despite the comfortable levels of liquidity reserves to navigate uncertainties in 2022, the outlook for debt management remains challenging in the medium term, especially as we expect the Selic rate and IPCA to continue rising during the year.

Net issuances totaled -R\$81.6 billion, considering the high level of redemptions of fixed rate bonds during the month. Debt issuances reached R\$62.4 billion in July, slightly below the last 12-month average of R\$95 billion. Weekly bond issuances reached R\$20.9 billion through July (R\$21.4 billion in June), slightly lower the level that we estimate is needed to keep liquidity reserves stable until the end of the year of ~R\$22 billion/week. Interest appropriations totaled R\$41.7 billion in July, compared to R\$52.1 billion in June. In 2022 (YTD terms), the appropriate interest amounted to R\$334 billion vs. R\$419 billion in 2021.

LFT and LTN bonds were the highlights from the issuance standpoint, both totaling ~R\$26 billion in July. In terms of redemptions, the month was marked by the higher level of debt maturities (especially fixed-rate bonds at R\$111 billion) at R\$140.7 billion vs. the last 12-month average of R\$115. Considering the PAF value, we could observe more issuances in floating rate bonds in 2022, in our view.



The cost of domestic new issuances remained almost stable (12.1% in the last 12 months, +0.1 ppt from June 2022). The average cost of the outstanding debt accumulated in the last 12 months dropped to 10.8% (from 10.9% in June). The NTN-B (inflation-linked) bonds cost in the last 12 months reached 16.1% per year (down from 17.1% in Jun). The cost of LFT (floating rate) in the last 12 months increased to 9.5% (from 8.8% in June 2022 and 4.5% in December 2021) and the rise in Selic (currently at 13.25%) could add additional pressure in debt costs in coming months. We estimate the Selic rate at 14% by YE2022.

The average term of new issuance rose to 4.7 years (from 4.3 years in June). The volume of debt maturing in up to 12 months shifted from 23.7% in June to 25.3% in July. Fixed-rate bonds accounted for 42.9% of this total, followed by inflation-linked securities with 31.8% share of the total.

The debt liquidity cushion went down 3.6% in nominal terms in June (-R\$44 billion from June; totaling R\$1,177 billion), reflecting the net issuance result. The liquidity reserves level is equivalent of almost 9.5 months of debt maturities (reducing from 9.8 months in June),

Non-residents registered a positive flow of R\$1.4 billion in July, totaling -R\$64.2 billion in the year and +R\$2.0 billion in the last 12 months, maintaining the percentage of non-residents close to 9.0% of debt holders, compared to 10.6% in December 2021, 9.2% in December 2020, and 10.4% in December 2019. Financial institutions continue to be the main holders (29.6%). The debt maturing totals of R\$504 billion in 2H22 (highest amount in August: R\$197 billion) and R\$1,404 billion in accumulated in the last 12 months.

According to the Treasury: the fiscal authority 'concluded the process of evaluating the Annual Financing Plan - PAF, which highlighted that the execution is in line with the scenarios foreseen in the document, without the necessity of a formal review or change in funding strategy is required. The PAF evaluation process takes place traditionally in the months of April and August'.

In our view, the outlook for debt management remains challenging in the medium term, especially after the increases in both the Selic and the IPCA, pressuring the cost of debt. The trajectory for debt management depends on maintaining the credibility of the fiscal framework, the level of liquidity reserves, and favorable market conditions. In the short term (i.e., 2022), the liquidity debt cushion is sufficient to navigate the uncertainties, in our view.

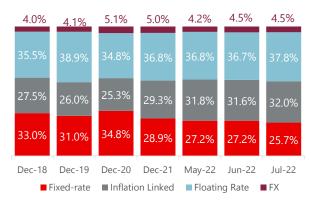
Figure 1 - Summary - Monthly Debt Report

| Annual Borrowing Plan (PAF 2022) |             |       |        |        |                |       |                             |       |  |
|----------------------------------|-------------|-------|--------|--------|----------------|-------|-----------------------------|-------|--|
|                                  | 2020        | 2021  | Jun-22 | Jul-22 | PAF 2022 range |       | PAF 2021<br>Revised (May21) |       |  |
| Outstanding volume (BR           | RL billion) |       |        |        | Min            | Max   | Min                         | Max   |  |
| Federal Public Debt              | 5,010       | 5,614 | 5,846  | 5,804  | 6,000          | 6,400 | 5,500                       | 5,800 |  |
| Composition (%)                  |             |       |        |        |                |       |                             |       |  |
| Fixed-rate                       | 34.8        | 28.9  | 27.2   | 25.7   | 24             | 28    | 31                          | 35    |  |
| Inflation-linked                 | 25.3        | 29.3  | 31.6   | 32.0   | 27             | 31    | 26                          | 30    |  |
| Floating-rate                    | 34.8        | 36.8  | 36.7   | 37.8   | 38             | 42    | 33                          | 37    |  |
| FX                               | 5.1         | 5.0   | 4.5    | 4.5    | 3              | 7     | 3                           | 7     |  |
| Maturity Structure               |             |       |        |        |                |       |                             |       |  |
| % maturing in 12 months          | 27.6        | 21    | 23.1   | 24.6   | 19             | 23    | 22                          | 27    |  |
| Average maturity (years)         | 3.6         | 3.8   | 3.9    | 3.9    | 3.8            | 4.2   | 3.4                         | 3.8   |  |

Sources: National Treasury. Santander.

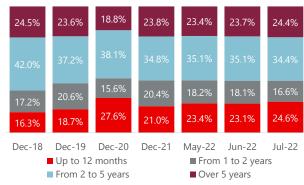
1

Figure 2 - Debt Profile - %



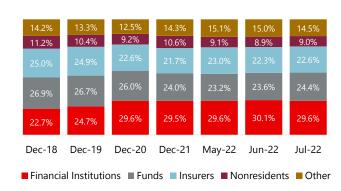
Sources: National Treasury, Santander.

Figure 4 - Debt Maturities - %



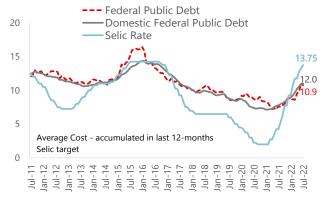
Sources: National Treasury, Santander.

Figure 6 - Debt Holders - %



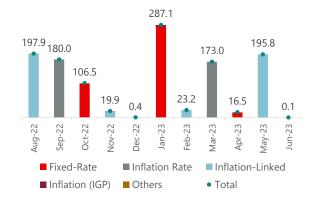
Sources: National Treasury, Santander.

Figure 8 - Debt Cost - %



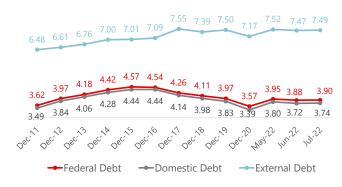
Sources: National Treasury, Santander.

Figure 3 – Debt Maturity in the Next 12 Months (BRL bn)



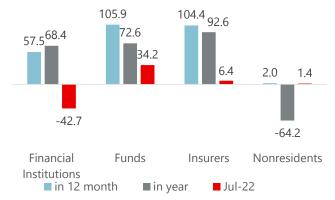
Sources: National Treasury, Santander.

Figure 5 - Average Maturity



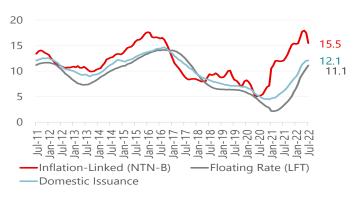
Sources: National Treasury, Santander.

Figure 7 – Change in Holders Debt Stock (BRL bn)



Sources: National Treasury, Santander.

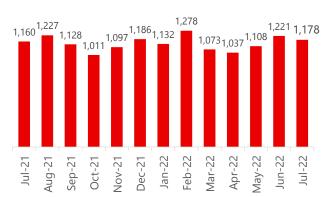
Figure 9 – Debt Cost of New Issuances - %



Sources: National Treasury, Santander.

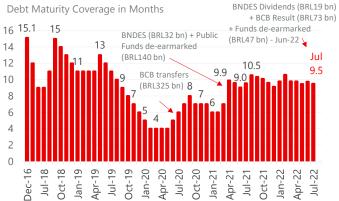


Figure 10 - Debt Liquidity Reserve (BRL bn)



Sources: National Treasury, Santander.

Figure 11 - Liquidity Coverage of Debt Maturity



Sources: National Treasury, Santander.



## **CONTACTS / IMPORTANT DISCLOSURES**

| Duaril Masus Dassa              | wo k  |  |                                  |  |  |  |  |
|---------------------------------|---|--|----------------------------------|--|--|--|--|
| Brazil Macro Resea              |   |  | 5544 0550 0507                   |  |  |  |  |
| Ana Paula Vescovi*              | Chief Economist   | anavescovi@santander.com.br                                      | 5511-3553-8567                   |  |  |  |  |
| Mauricio Oreng* Jankiel Santos* | Head of Macro Research Economist – External Sector          | mauricio.oreng@santander.com.br                                  | 5511-3553-5404<br>5511-3012-5726 |  |  |  |  |
| Ítalo Franca*                   | Economist – External Sector  Economist – Fiscal Policy      | jankiel.santos@santander.com.br<br>italo.franca@santander.com.br | 5511-3553-5235                   |  |  |  |  |
| Daniel Karp Vasquez*            | Economist – Fiscal Policy Economist – Inflation             | daniel.karp@santander.com.br                                     | 5511-3553-9828                   |  |  |  |  |
| Tomas Urani*                    | Economist – Illiation Economist – Global Economics          | tomas.urani@santander.com.br                                     | 5511-3553-9520                   |  |  |  |  |
| Lucas Maynard*                  | Economist – Global Economics  Economist – Economic Activity | lucas.maynard.da.silva@santander.com.br                          | 5511-3553-7495                   |  |  |  |  |
| Felipe Kotinda*                 | Economist – Commodities                                     | felipe.kotinda@santander.com.br                                  | 5511-3553-8071                   |  |  |  |  |
| Gabriel Couto*                  | Economist – Special Projects                                | gabriel.couto@santander.com.br                                   | 5511-3553-8487                   |  |  |  |  |
| Fabiana Moreira*                | Economist – Credit  | fabiana.de.oliveira@santander.com.br                             | 5511-3553-6120                   |  |  |  |  |
| Gilmar Lima*                    | Economist – Modeling  | gilmar.lima@santander.com.br                                     | 5511-3553-6327                   |  |  |  |  |
| Global Macro Rese               | arch  |  |                                  |  |  |  |  |
| Maciej Reluga*                  | Head Macro, Rates & FX Strategy - CEE                       | maciej.reluga@santander.pl                                       | 48-22-534-1888                   |  |  |  |  |
| Rodrigo Park *                  | Economist – Argentina                                       | rpark@santander.com.ar   | 54-11-4341-1272                  |  |  |  |  |
| Ana Paula Vescovi*              | Economist – Brazil  | anavescovi@santander.com.br                                      | 5511-3553-8567                   |  |  |  |  |
| Juan Pablo Cabrera*             | Economist – Chile   | jcabrera@santander.cl  | 562-2320-3778                    |  |  |  |  |
| Guillermo Aboumrad*             | Economist – Mexico  | gjaboumrad@santander.com.mx                                      | 5255-5257-8170                   |  |  |  |  |
| Piotr Bielski*                  | Economist – Poland  | piotr.bielski@santander.pl                                       | 48-22-534-1888                   |  |  |  |  |
| Mike Moran                      | Head of Macro Research, US                                  | mike.moran@santander.us  | 212-350-3500                     |  |  |  |  |
| Fixed Income Research           |   |  |                                  |  |  |  |  |
| Juan Arranz*                    | Chief Rates & FX Strategist - Argentina                     | jarranz@santanderrio.com.ar                                      | 5411-4341-1065                   |  |  |  |  |
| Mauricio Oreng*                 | Senior Economist/Strategist – Brazil                        | mauricio.oreng@santander.com.br                                  | 5511-3553-5404                   |  |  |  |  |
| Juan Pablo Cabrera*             | Chief Rates & FX Strategist – Chile                         | jcabrera@santander.cl  | 562-2320-3778                    |  |  |  |  |
| Equity Research                 |   |  |                                  |  |  |  |  |
| Miguel Machado*                 | Head Equity Research Americas                               | mmachado@santander.com.mx  | 5255 5269 2228                   |  |  |  |  |
| Alan Alanis*                    | Head, Mexico  | aalanis@santander.com.mx   | 5552-5269-2103                   |  |  |  |  |
| Andres Soto                     | Head, Andean  | asoto@santander.us   | 212-407-0976                     |  |  |  |  |
| Walter Chiarvesio*              | Head, Argentina   | wchiarvesio@santanderrio.com.ar                                  | 5411-4341-1564                   |  |  |  |  |
| Mariana Cahen Margulies*        | Head, Brazil  | mmargulies@santander.com.br                                      | 5511-3553-1684                   |  |  |  |  |
| Electronic                      |   | , i  |                                  |  |  |  |  |
|                                 |   |  |                                  |  |  |  |  |

Bloomberg SIEQ <GO>
Reuters Pages SISEMA through SISEMZ

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander.

ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Ítalo Franca\*. \*Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account.

The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice.

Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States. Liquidity Reserves Increase Boosted By One-Offs In June

 $\hbox{@\,}2022$  by Santander Investment Securities Inc. All Rights Reserved.

