

Brazil Macro | April 2022

Economic Activity

Lucas Maynard lucas.maynard.da.silva@santander.com.br Gabriel Couto gabriel.couto@santander.com.br

INDEX

- 1. Retail Sales
- 2. Industrial Production
- 3. Services
- 4. Labor Market
- 5. GDP
- 6. Baseline Scenario



SUMMARY

- We are maintaining our GDP growth forecasts for 2022 and slightly lowering our estimate for 2023. For 2022, if, on the one hand, the rise in risk premia and the more severe tightening of financial conditions act to stifle economic activity, on the other hand, the economy tends to benefit from the performance of less cyclical commodity-related sectors (e.g., farm output and mining) and from the remaining effects of the post-pandemic normalization process, particularly in the services sector and in the labor market. We think this will be particularly true for 1H22. From a demand standpoint, we project growth in household consumption, sustained by an expected expansion in the real wage bill (a byproduct of the labor market recovery), and an increase in government spending, given the normalization of the provision of public services (notably health and education). In our view, the deterioration in investments will be partially mitigated by resilience shown both by the building sector (with a longer cycle) and by commodities-related capital goods sectors. Conversely, in 2H22, we expect the materialization of the delayed effects of a tight monetary policy and deteriorated financial conditions, implying a relevant negative carryover for the following year. We expect a 0.7% GDP growth in 2022.
- For 2023, we expect a retreat in real GDP and, owing to an even higher terminal Selic level in 2022, we are lowering slightly our 2023 GDP estimate to -0.3% (from -0.2%), way below the consensus estimate (+1.3%).
- Considering the slower than expected recovery in the labor market participation rate, we are lowering our estimate for the average unemployment rate in 2022. The lower unemployment rate in 1Q22 and the slower participation rate recovery led us to reduce our average unemployment rate forecast for 2022 to 12.7% (from 13.3%). We maintain our forecast for average unemployment at 14.0% for 2023. We acknowledge the risk of a lower joblessness rate in both 2022 and 2023 if the participation rate fails to return to pre-crisis levels.

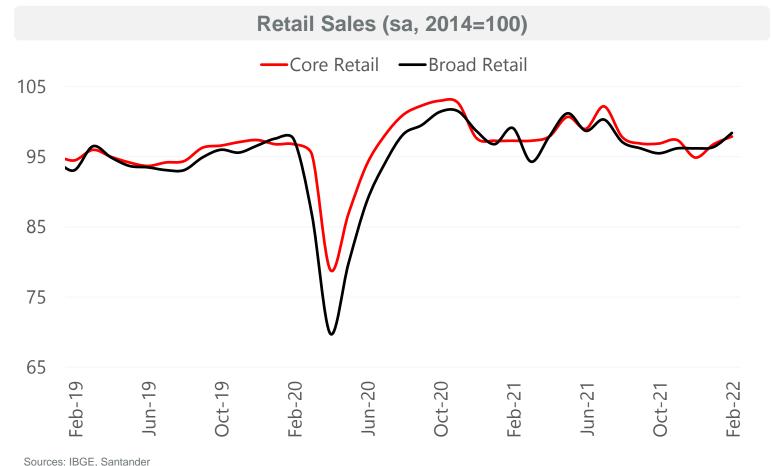


RETAIL SALES



Continued Lukewarm Outlook for Retail Sales

o Inflationary pressures and high interest rates continue to bring challenges to retail activity, amid an environment with still high unemployment and low consumer confidence. Furthermore, in the wake of the war seen in Europe, supply hurdles are expected to last longer than previously thought. Conversely, increasing government transfers and the labor market recovery may bring some relief.

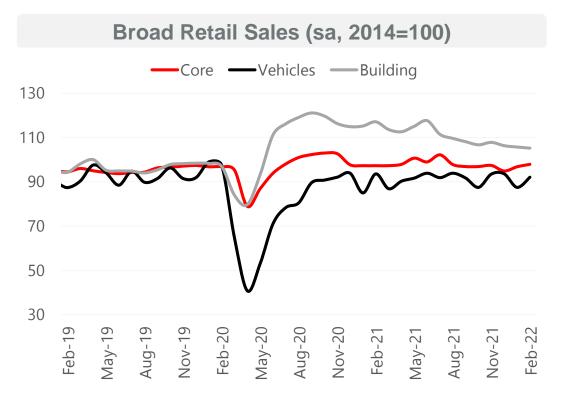




Essential Goods May Show Resilience

 Essential goods like food and health related products may benefit the most by the increasing government transfers, since those reach low-income households with higher consumption propensity. Conversely, we see the other categories (mainly the credit-led segments) facing a discouraging environment ahead, reinforced by the demand shifting towards services consumption.



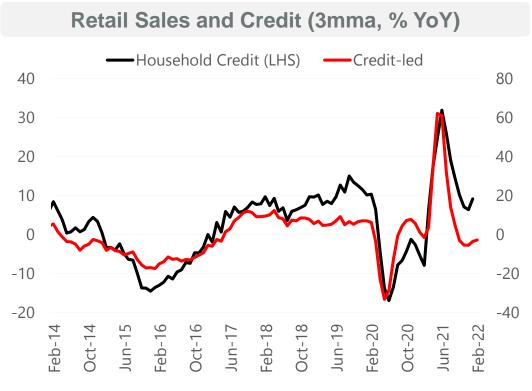


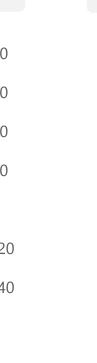
Sources: IBGE, Santander

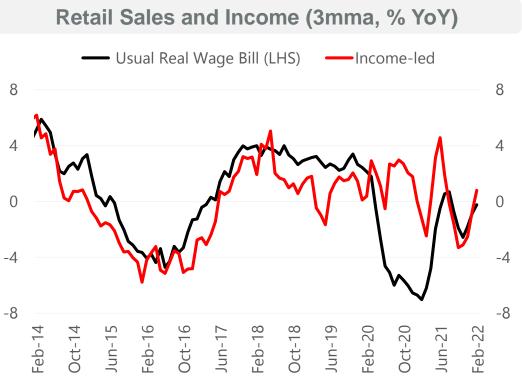


The Expected Recovery of Real Wage Bill Should Support Income-Led Retail Sales

For 2022, the resilience of household consumption should come from the labor market recovery (with an expected real wage bill expansion as a byproduct), mainly from the informal segment, and from an increase in government transfers (*Auxílio Brasil*). Amid the rising interest rates context, we don't expect credit granting to be a relevant driver of consumption (and activity) this year.







Sources: IBGE, Santander

Retail Sales Breakdown

			Ret	ail Sales	Breakdow	/n					
	% MoM				% YoY				% QoQ		
Weights		Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22	Sep-21	Dec-21	Feb-22	Feb-20*
66.9%	Core Retail Sales	-2.6	2.0	1.1	-3.0	-1.5	1.3	-0.2	-2.6	-0.5	1.1
8.3%	Fuels	-0.3	0.3	5.2	-6.3	-7.0	0.2	-2.2	-3.6	1.1	-7.5
30.6%	Hypermarkets, supermarkets	-0.4	0.3	1.4	-0.4	-0.9	1.9	-0.8	0.0	1.2	2.8
6.2%	Fabrics, clothing and footwear	-5.6	3.9	2.2	-1.0	2.4	8.0	6.8	-3.3	-2.8	-11.0
7.4%	Furniture and home appliances	-1.2	-1.4	2.4	-18.0	-11.5	-12.5	-6.7	-6.2	-2.3	-13.4
5.1%	Pharmaceuticals	2.6	8.3	-5.5	7.8	14.2	9.4	0.6	2.3	7.8	22.0
0.9%	Books, papers and magazine	-0.3	-25.8	43.1	-6.0	23.4	18.6	-3.5	-2.7	-7.9	-38.7
0.6%	Office equipment and supplies	-2.2	-2.4	0.0	-6.4	-7.7	-7.2	-5.3	0.4	-0.7	-17.2
7.8%	Other personal items	-10.8	6.0	1.6	-5.8	-6.2	1.1	7.3	-9.6	-4.2	5.1
100%	Broad Retail Sales	0.0	0.2	2.1	-2.7	-1.4	0.3	-1.4	-1.9	1.1	0.9
8.9%	Building Materials	-1.4	-0.6	-0.5	-8.2	-8.1	-8.1	-4.7	-2.5	-1.7	8.5
24.2%	Vehicles	0.1	-6.5	5.3	0.4	1.7	1.4	0.6	-1.0	0.2	-5.5

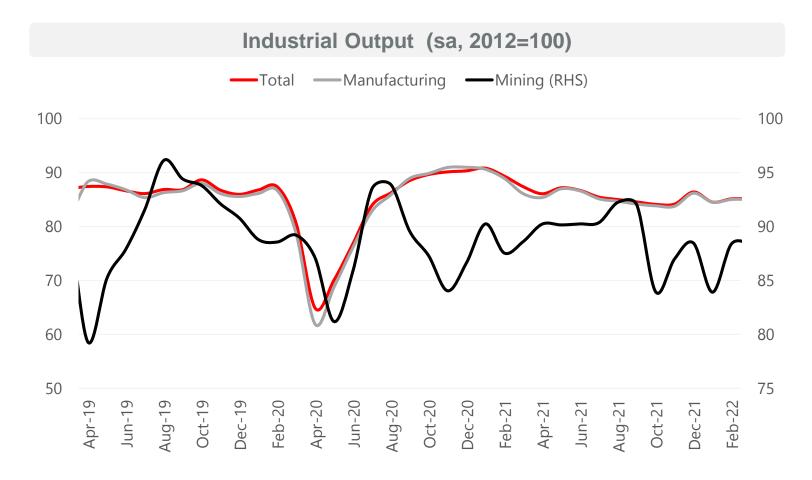


INDUSTRIAL PRODUCTION

02

Despite A Short-term Relief, A Still Tepid Outlook For Industry

Following the continued weakening seen in 2H21, the first quarter's data point to a short-term relief in manufacturing deterioration. However, the lingering supply chain hurdles worldwide along with demand shifting from goods towards services reinforces a tepid outlook for industry ahead, reinforcing a weak scenario for goods-related sectors this year.

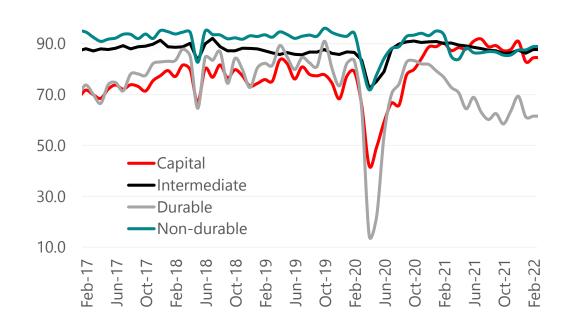




Despite Financial Conditions Tightening, Investments Should Show Some Resilience

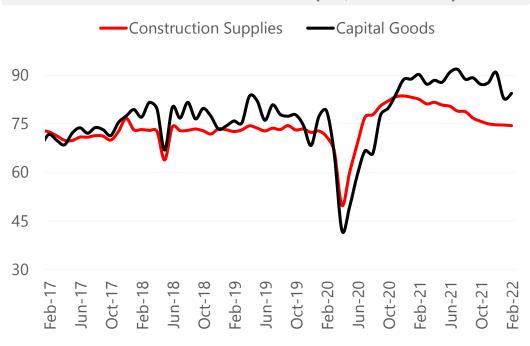
The strong investment growth seen last year was owned mainly to historically eased financial conditions, along with rising commodities prices. The financial conditions tightening seen at the end of 2021 should bring challenges to overall activity from 2H22 ahead, but we see some resilience elements: the longer cycle of the building sector suggests a still positive outlook for 2022, while the raw material rising prices should benefit capital-goods commodities-related sector this year.

Economic Categories (sa, 2012=100)



Sources: IBGE, Santander

Related to Investments (sa, 2012=100)

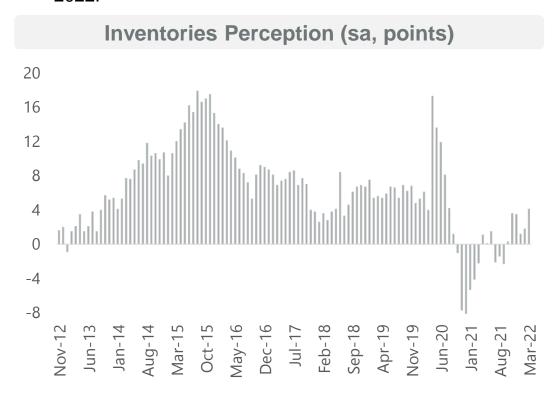


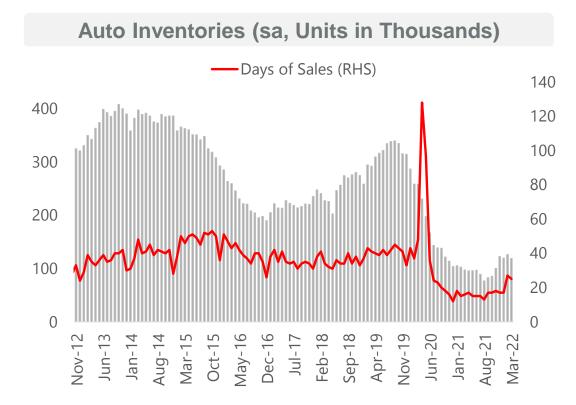


The Recovery In Inventories Posed An Additional Upside Risk To Output

The historically low inventories level recently reached means that local industry (not only auto factories) had a hard time overcoming high costs and widespread inputs shortage amid important supply hurdles seen widespread. However, the last results suggested better figures. Inventories replenishment used to be a tailwind for production ahead, which may contribute to support production in 2022.

Sources: Anfavea, Santander





Sources: FGV, Santander



Industrial Production Breakdown

	Industrial Production Breakdown										
		% MoM				% YoY			% QoQ		Feb-20 %
	Weights	Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22	Feb-22
Total Industry	100%	2.7	-2.2	0.7	-4.9	-7.2	-4.3	-0.1	0.6	1.3	-2.6
Mining	11%	1.7	-5.1	5.3	1.9	-6.6	0.8	-5.5	-3.3	-0.8	-0.2
Manufacturing	89%	2.9	-2.0	0.6	-5.9	-7.3	-4.8	-0.1	0.7	1.6	-1.9
Capital Goods	8%	3.6	-8.8	1.9	3.7	-8.0	-5.0	-1.5	-1.4	-2.3	6.9
Intermediate Goods	60%	1.2	-1.3	1.6	-4.0	-5.1	-2.5	-1.0	-0.3	0.6	1.3
Consumer goods	32%	4.2	-1.7	0.3	-9.4	-11.9	-7.7	0.8	2.3	3.3	-10.3
Durable	7%	9.0	-11.7	0.5	-16.6	-25.8	-17.6	2.9	7.1	4.0	-26.2
Non-Durable	25%	2.2	0.1	1.5	-7.5	-8.3	-4.8	-0.6	0.6	2.4	-5.7
Construction Supplies	-	-0.4	-0.1	-0.3	-11.8	-10.9	-9.3	-3.8	-3.0	-1.7	5.1

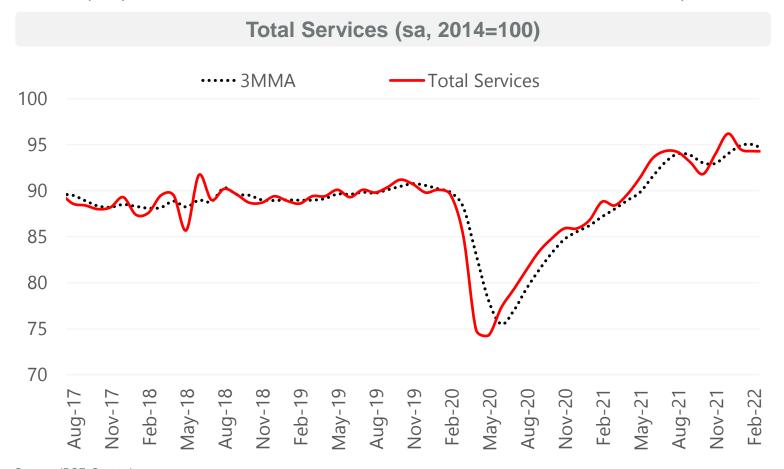


SERVICES



Services Continue to be Benefit from Reopening

Advances in the reopening process (and the consequent increase in mobility) continued to strengthen the service sector. Mobility-related activities are gaining traction but some of them remain at idled levels regarding their pre-pandemic readings. The increasing digitalization throughout the pandemic outbreak boosted the provision of technological and informational services, placing the headline index far above its pre-pandemic trend. It remains to be seen whether this evolution will be permanent.

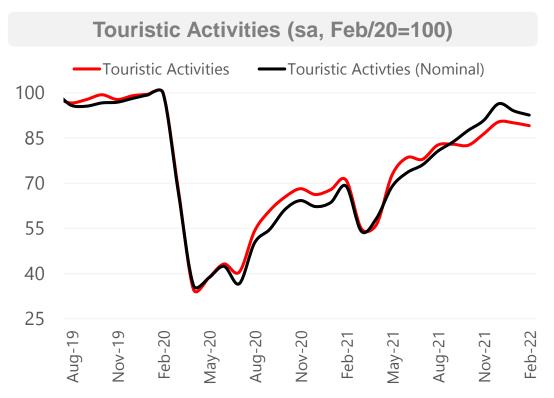




Mobility-related Segments to be the Main Driver of Services

Mobility-related segments like transports and services to families have gained traction recently. The latter still show wide idleness regarding the pre-crisis mark (roughly 14%), which leaves room for positive contributions to GDP growth from the services sector. It's worth noting that, despite the small weight in the monthly survey (less than 10%), services to families highly correlate with Other Services, which accounts for roughly 13% of total GDP.

Total Services Breakdown (sa, 2014=100) —Information —Professionals **—**Families 120 Other **—**Transports 105 75 60 45 30 Oct-18 Feb-19 Jun-19 Oct-19 Feb-20 Feb-21



Sources: IBGE, Santander



Services Sector Breakdown

				Serv	ices Breako	lown					
	_		% MoM			% YoY			% QoQ		Feb-20 %
	Weights	Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22	Nov-21	Dec-21	Feb-22	Feb-22
Total Services	100%	2.3	-1.8	-0.2	11.0	9.3	7.4	-1.1	0.1	2.2	5.4
Families	8%	1.1	-1.0	0.1	21.6	19.5	17.3	10.2	8.3	2.5	-14.0
Accommodation and Food	7%	1.2	-1.4	0.7	21.7	19.8	18.0	10.7	8.3	2.8	-14.4
Other Services to Families	1%	2.7	-0.6	0.3	21.2	17.2	13.7	3.0	4.6	4.1	-10.0
Information	31%	-0.2	-3.6	-1.1	10.1	5.0	2.4	0.3	1.3	-0.7	8.7
Technology	26%	-0.5	-4.0	-2.2	10.3	4.5	2.0	0.6	1.4	-0.9	7.4
Telecommunication	19%	-0.7	-1.3	-2.9	-2.3	-5.1	-7.4	-2.7	-3.1	-2.8	-9.1
Information Technology	7%	-3.9	-0.3	0.1	25.8	19.3	16.2	5.1	5.5	1.0	41.4
Audiovisual	5%	2.0	-4.8	-1.3	8.8	10.0	6.3	-1.0	1.4	-0.9	-8.3
Professional	23%	3.8	0.2	1.3	8.5	7.5	7.2	-2.2	-1.1	4.5	3.2
Professional	7%	2.5	1.8	-2.2	11.3	10.5	4.6	-3.3	-4.2	2.1	14.6
Administrative	16%	3.0	0.5	2.3	7.2	6.3	8.3	-1.4	0.4	5.0	-1.3
Transportation	31%	2.8	0.9	1.9	15.7	15.1	14.0	-0.2	1.7	5.6	14.2
Ground Transportation	18%	2.1	2.2	2.4	17.1	15.3	15.3	0.5	2.5	6.1	10.7
Water Transportation	2%	3.5	-0.4	-0.1	21.0	19.3	17.4	1.6	2.7	4.5	23.1
Air Transport	3%	11.8	8.9	-9.1	56.8	49.8	45.2	-7.9	1.5	21.7	-3.4
Storage and Mail	9%	-1.5	1.1	1.6	5.3	5.9	5.6	0.7	-0.3	0.1	15.8
Other Services	7%	1.0	-0.3	-1.0	-4.6	1.3	-3.9	-7.7	-7.3	-0.1	-0.4
Touristic Activities	-	4.7	-0.4	-1.0	31.6	29.2	28.7	5.3	6.5	7.0	-10.9

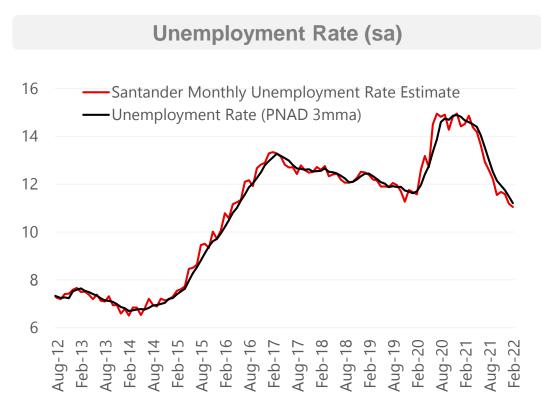


LABOR MARKET



Lower Unemployment Rate at the Margin, Still Influenced by Low Participation Rate

o The PNAD survey shows that the labor market has partially recovered from the Omicron outbreak. The larger recovery for the employed population compared to the labor force led the unemployment rate to drop at the margin. We expect the employed population growth to decelerate in the coming months, as the participation rate returns to levels closer to those before the pandemic.



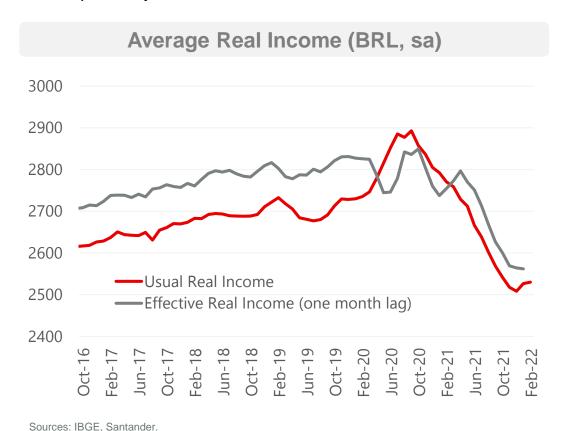


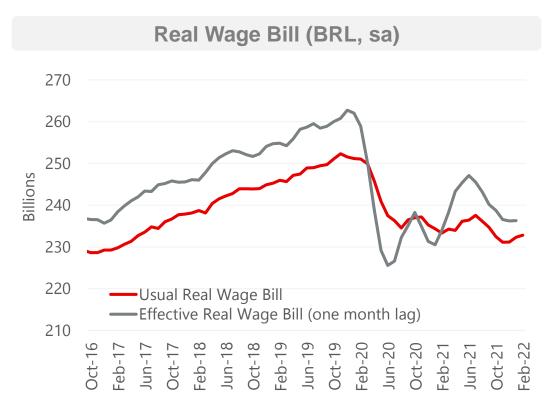
Labor Force and Participation Rate (sa) Labor Force (LHS, IBGE 3mma, Millions) ---- Labor Force, Santander Monthly Estimate V Participation Rate (RHS, IBGE 3mma, %) ---- Participation Rate, Santander Monthly Estimate May-13 Apr-16 Sep-15 Nov-16 Jan-18 Aug-18 Jun-17



Real Income in Depressed Levels

The effective real wage bill posted a 0.0% MoM-sa variation in January (data lagged one month relative to other PNAD series), while the usual real wage bill increased 0.2% MoM-sa in February. The two series are 8.7% and 7.3% below their pre-crisis marks, respectively. Real income has stabilized at low levels, as inflation remains high.



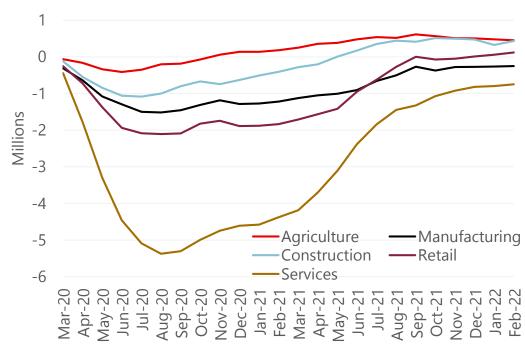




Services Sector Still Below the Pre-Crisis Mark

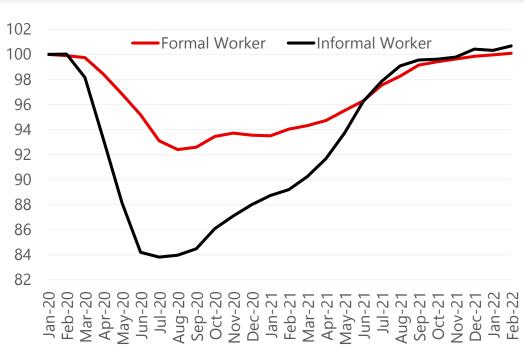
 Retail has been the highlight of employment growth among the main sectors, consolidating the full recovery of its job losses during the pandemic. As for the services sector, the accumulated job losses continue to close the gap and remain slightly below 1.0 million.
The growth in formal employment has decelerated and is now closer to a long-term growth trend.

Post-Pandemic Accumulated Job Losses (sa)



Sources: IBGE, Santander.

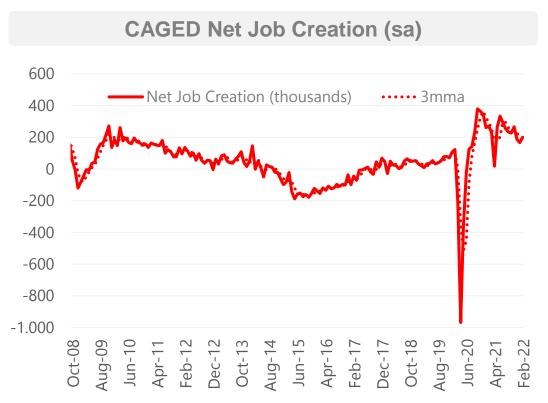
Employment by Position (sa, Jan-20=100)



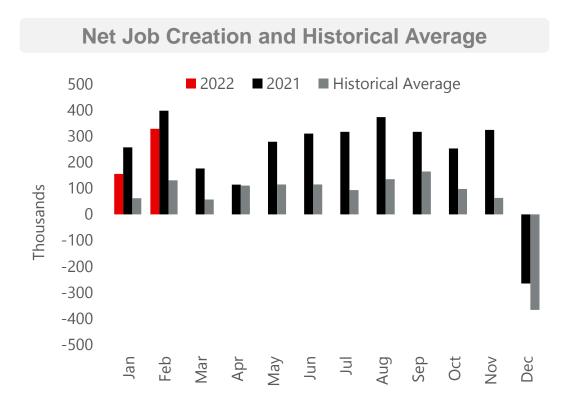


CAGED Remains in a Slow Deceleration Trend

According to the February CAGED survey, net formal job creation stood at 328.5k (vs. consensus at 220k and Santander's estimate of 180k), above its historical average (130.4k) and below its all-time record for the month (397.9k in February 2021). After our seasonal adjustment, we calculate that net formal job creation accelerated to 200.2k, from 165.8k in January.





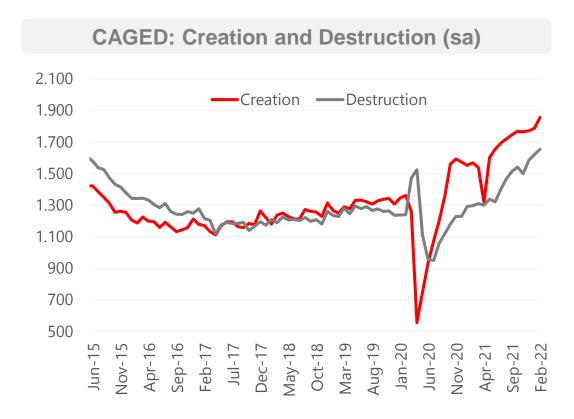


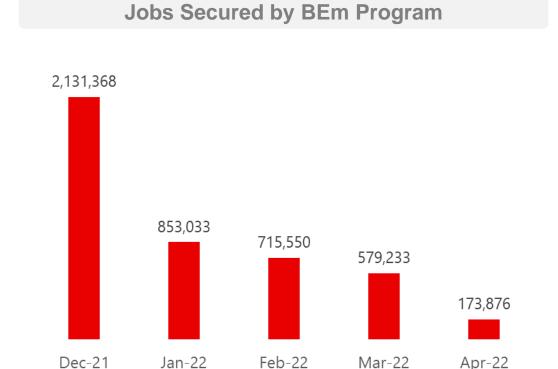
Sources: Ministry of Labor, Santander.



CAGED: End of BEm Program Continues to Affect the Results

• We believe that the end of the formal employment program (BEm) continued to affect the data, as the layoffs series renewed its recent highs in seasonally adjusted terms. Each month, fewer workers are included in the program's temporary job guarantee as the waiver periods for layoffs of the program's beneficiaries gradually expire.





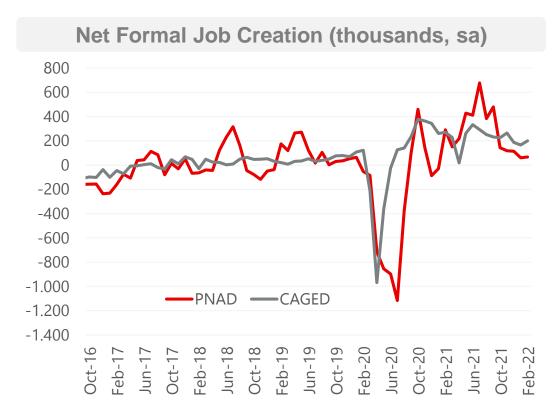
Sources: Ministry of Labor, Santander,

Sources: Ministry of Labor, Santander.

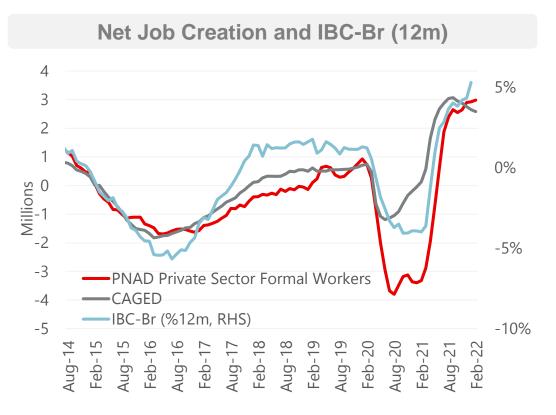


PNAD and CAGED Data Converged

o In our view, after methodological problems in both surveys, CAGED and PNAD have converged. As the BEm program ended, the gap to core economic activity indicators has also closed.



Sources: Ministry of Labor, IBGE, Santander.



Sources: Ministry of Labor, BCB, IBGE, Santander.



February 2021 PNAD Results

		PNA	D Breakdo	wn					
		s.a.			% YoY		9	6 Feb-20	*
	Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22	Dec-21	Jan-22	Feb-22
Unemployment rate (%)	11,8	11,5	11,2	-3,1	-3,3	-3,4	0,1	-0,2	-0,5
Participation rate (%)	62,0	61,7	61,7	3,0	2,6	2,4	-1,0	-1,3	-1,3
Labor force (millions)	106,8	106,4	106,4	6,0	5,4	4,9	0,2	-0,1	-0,2
Employment	94,2	94,2	94,4	9,8	9,4	9,1	0,1	0,1	0,4
Unemployment	12,6	12,2	11,9	-16,7	-18,3	-19,5	0,7	-2,0	-4,4
Formalization Rate (%)	57,2	57,2	57,2	-1,6	-1,3	-1,4	-0,1	-0,1	-0,1
Formal Workers (millions)	53,8	53,9	53,9	6,7	6,9	6,4	-0,1	0,1	0,2
Informal Workers (millions)	40,3	40,3	40,4	14,0	13,0	12,9	0,4	0,3	0,7
Average usual earnings (BRL)**	2.508	2.527	2.530	-10,7	-9,7	-8,8	-8,3	-7,6	-7,5
Average effective earnings (BRL)**	2.564	2.562	-	-7,2	-6,6	-	-9,2	-9,3	-
Usual wage bill (BRL bn)**	231,2	232,3	232,8	-1,8	-0,9	-0,2	-7,9	-7,5	-7,3
Effective wage bill (BRL bn)**	236,2	236,3	-	1,8	2,2	-	-8,8	-8,7	-

^{*} Seasonally adjusted variation relative to February 2020 (pre-pandemic) reading. For rates, change is in percentage points.



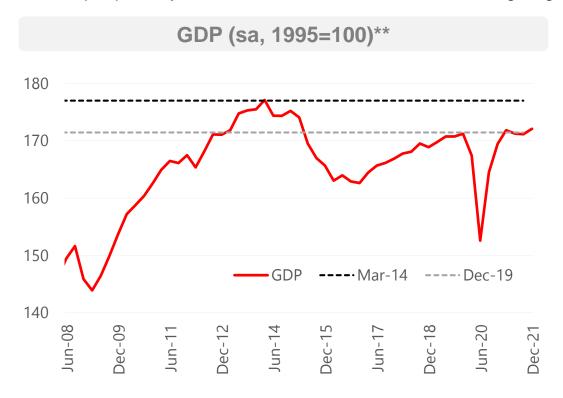
^{**} In real terms

GDP

05

A Stronger Than Anticipated 4Q21

The 4Q21 positive figure continued to reflect a heterogenic composition of economic activity. The services sector continues to rebound, in the wake of the economy's reopening while industry continues to weigh on activity, reflecting the weakness of manufacturing (in the period reinforced by mining) but partially mitigated by construction. Following 3Q21's sharp tumble, farm output partially rebounded, and we still see this sector giving a positive contribution to GDP growth in 1Q22 and 2022.



^{**} GDP is 0.5% above the pre-pandemic mark (Dec-19) but 2.8% below the all-time high (Mar-14).



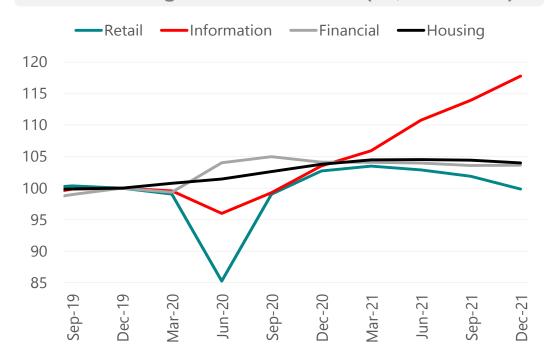
	40	21	2021	2020	4Q19*	Carry **
	% YoY	% QoQ	%	%	%	%
GDP	1.7	0.5	4.6	-3.9	0.5	0.3
Supply						
Taxes	2.2	0.4	6.4	-4.7	2.0	0.3
Farm Output	-0.8	5.8	-0.2	3.8	1.1	-0.4
Industry	-1.3	-1.4	4.5	-3.4	-0.4	-1.2
Mining	4.5	-2.4	3.0	1.3	-1.6	0.0
Manufacturing	-6.9	-2.5	4.5	-4.4	-2.8	-3.2
Construction	12.2	1.5	9.7	-6.3	8.4	3.8
Utilities	0.7	-0.2	-0.1	-0.3	-1.5	-0.7
Services	3.3	0.5	4.7	-4.3	1.2	1.1
Retail	-2.9	-2.0	5.5	-3.1	-0.1	-2.1
Transports	9.3	2.6	11.4	-8.4	5.6	3.3
Information	13.8	3.4	12.3	8.0	17.8	5.1
Financial	-0.4	0.0	0.7	4.5	3.6	-0.2
Other Services	9.7	2.1	7.6	-12.3	-1.4	4.2
Rents	0.2	-0.4	2.2	2.6	4.0	-0.3
Public Services	2.0	1.0	1.5	-4.5	-1.7	1.2
Demand						
Consumption	2.1	0.7	3.6	-5.4	-1.3	1.0
Government	2.8	0.8	2.0	-4.5	-0.7	1.4
Investments	3.4	0.4	17.2	-0.5	16.9	-0.9
Exports	3.3	-2.4	5.8	-1.8	-1.0	-3.8
Imports	3.7	0.5	12.4	-9.8	0.1	-2.4

^{* &}quot;GDP Consolidates a Stronger Than Anticipated 4Q21" - March 04, 2022 - Available on: https://bit.ly/Std-GDP-4Q21

Services Sector Surpassed the Pre-Covid Mark and we Expect it to Continue to Strengthen

Other Services and Public Services account for almost 30% of GDP and are still running at a depressed basis (1.4% and 1.7% below 4Q19 level, respectively). We saw these segments gradually recovering throughout 2H21 and we expect a continued rebound in 1H22, contributing to GDP growth from 1Q22 onwards. The transports segment had already surpassed the pre-crisis mark, but air transport still shows wide idleness*, which leaves room for sequential growth ahead.

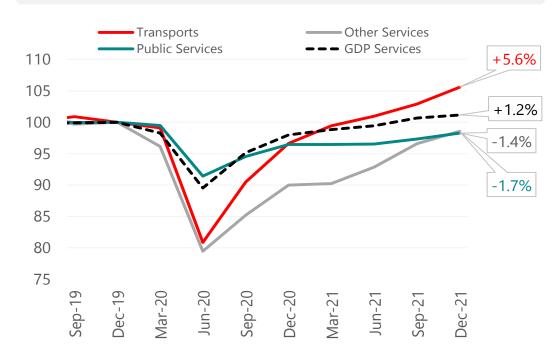
Selected Segments of Services (sa, 4Q19=100)



Sources: IBGE, Santander.

♦ Santander

Health and Mobily-Related Segments (4Q19=100)



- Transports, Other Services and Public Services account for 4%, 13% and 15%, respectively, summing up 30% of GDP.
- Other Services: Leisure, restaurants, health and education (mercantile).
- · Public Services: Public administration, health and education (non-mercantile).

^{*}Services Output Surprised to the Upside in December" – February 10, 2022 - Available on: https://bit.ly/Std-econact-021022

BASELINE SCENARIO



GDP: Key Hypotheses, Basic Description and Risks

- We assume the process of economic reopening will be consolidated in 1H22. We also assume the absence of further weather-related problems, thus limiting the room for further downward revisions in grain crop estimates for 2022.
- We are maintaining our GDP growth forecasts for 2022 and slightly lowering our estimate for 2023. The 4Q21 GDP data pointed to a stronger than anticipated economic growth in the period, implying a greater carryover (+0.3%) to the current year. For 2022, if, on the one hand, the rise in risk premia and the more severe tightening of financial conditions act to stifle economic activity, on the other hand, the economy tends to benefit from the performance of less cyclical commodity-related sectors (e.g., farm output) and from the remaining effects of the post-pandemic normalization process, particularly in the services sector and in the labor market. We think this will be particularly true for 1H22. Conversely, in 2H22, we expect the materialization of the delayed effects of a tight monetary policy and deteriorated financial conditions, implying a negative carryover (-0.4%) for the following year. We expect a 0.7% GDP growth in 2022.
- Our expected GDP path is as follows: we forecast strong 1Q22 GDP growth (+0.5% QoQ-sa), stemming from both a continued recovery of mobility-related segments of services and a jump in farm output, followed by stability in 2Q22 (0% QoQ-sa). Conversely, we expect the materialization of the delayed effects of a tight monetary policy and deteriorated financial conditions (-0.3% QoQ-sa per quarter in 2H22). For 2023, we expect a retreat in real GDP and, owing to an even higher terminal Selic level in 2022, we are lowering slightly our 2023 GDP estimate to -0.3% (from -0.2%), way below the consensus estimate (+1.3%).
- Upside risks: stronger than expected effect of economic reopening on services reliant on social interaction. Faster than expected solution to supply-chain disruptions in manufacturing. Better than expected recovery (or resiliency) in farm output.
- Downside risks: prolonged shortage of inputs in some production chains in manufacturing. A stronger inflationary shock making the BCB's policy stance even tighter. Worsening weather problems, further compromising the grain crops and electricity supply.



GDP Path and Breakdown

G	DP Baselin	GDP Baseline Scenario									
	YoY	QoQ	Full Year								
4Q20	-0.9%	3.0%	-3.9%								
1Q21	1.3%	1.4%									
2Q21	12.3%	-0.3%									
3Q21	4.0%	-0.1%									
4Q21	1.7%	0.5%	4.6%								
1Q22	1.0%	0.5%									
2Q22	0.8%	0.0%									
3Q22	0.5%	-0.3%									
4Q22	0.2%	-0.3%	0.7%								
1Q23	-0.6%	0.0%									
2Q23	-0.6%	0.0%									
3Q23	0.0%	0.3%									
4Q23	0.0%	0.3%	-0.3%								

GDP Projections									
	2018	2019	2020	2021	2022e	2023e			
Total GDP	1.8	1.2	-3.9	4.6	0.7	-0.3			
Farm Output	1.3	0.4	3.8	-0.2	3.2	0.5			
Industry	0.7	-0.7	-3.4	4.5	-1.4	-0.3			
Services	2.1	1.5	-4.3	4.7	1.3	-0.1			
Household	2.4	2.6	-5.4	3.6	0.8	0.0			
Government	8.0	-0.5	-4.5	2.0	2.5	0.1			
Investments	5.2	4.0	-0.5	17.2	-1.1	-0.6			
Exports	4.1	-2.6	-1.8	5.8	6.5	2.7			
Imports	7.7	1.3	-9.8	12.4	2.9	3.0			

Sources: IBGE, Santander Sources: IBGE, Santander



Labor Market: Upward Pressure on the Unemployment Rate

- The lower unemployment rate in 1Q22 and the slower participation rate recovery led us to reduce our average unemployment rate forecast for 2022 to 12.7% (from 13.3%). We maintain our forecast for average unemployment at 14.0% for 2023. We acknowledge the risk of a lower joblessness rate in both 2022 and 2023 if the participation rate fails to return to pre-crisis levels.
- According to our monthly employment data estimates, the outbreak of the Omicron variant sparked rapid shrinkage in both the labor force and the employed population in January. This led the participation rate, which was already running historically low, to return to a slight downward trajectory at the margin. As a result, the unemployment rate has fallen even further and now hovers close to 11%. We still expect the unemployment rate to rise toward 14% in 2H22, reflecting an upsurge in the working population, a catch-up for the participation rate, and the stalling of job creation.
- Upside risks: Faster than expected growth in employment on the heels of the economic reopening.
- Downside risks: Stronger inflationary pressures leading the BCB to adopt an even tighter monetary policy stance.

	2019	2020	2021	2022e	2023e
Unemployment Rate *					
Average	12.0	13.8	13.2	12.7	14.0
End of Period (s.a.)	11.7	14.9	11.9	13.8	13.6
Unemployed Population	1 **				
Average	12.8	13.8	13.9	13.8	15.4
End of Period	12.5	15.0	12.7	15.1	15.0



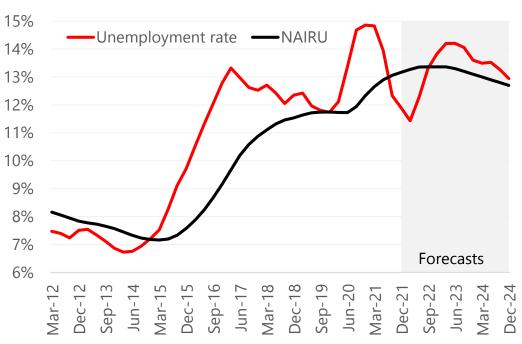
Unemployment Rate to Rise in the Following Months

 Despite our projection of the jobless rate below the NAIRU level in 2022, we still see a slackened labor market in the medium term, with the unemployment rate approaching its natural level by YE2024.

		Feb-22	Apr-22
	2022	13.3	12.7
Unemployment Rate (avg)	2023	14.0	14.0
	2024	13.3	13.3
	2022	13.9	13.8
Unemployment Rate (YE, sa)	2023	13.8	13.6
	2024	12.9	12.9
·	2022	15.2	15.1
Unemployed (YE, Millions sa)	2023	15.2	15.0
	2024	14.3	14.3
	2022	13.3	13.3
NAIRU (avg)	2023	13.2	13.2
	2024	12.8	12.8

Sources: IBGE, Santander.



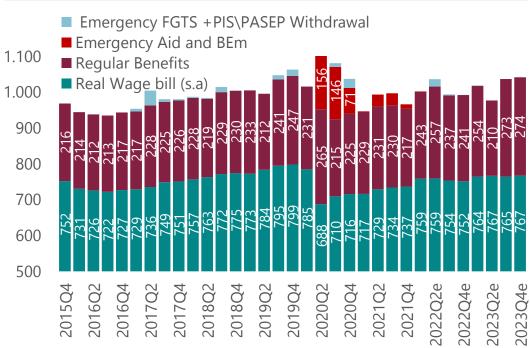




"Expanded" Real Wage Bill Largely Impacted by Inflation

As for the "expanded" real wage bill scenario (considering government transfers and social programs), we see a gradual recovery after a sharp tumble in 2021 (-8.0%, according to our estimate). As inflation decelerates, the average real income indicators tend to more than offset the worsening in the employment dynamics. We project that the "expanded" real wage bill will grow 3.2%, 1.1%, and 1.8% in 2022, 2023, and 2024, respectively. See details in the link*.

"Expanded" Real Wage Bill (BRL billion)



Real Wage Bill

(No Fiscal Stimulus)

Real Wage Bill

(With Fiscal Stimulus)

2021

0.6%

-8.0%

2022(E)

3.7%

3.2%

2023(E)

1.4%

1.1%

Sources: National Treasury, IBGE, Ministry of Economy, Santander.

*https://bit.ly/Std-SPECIAL-041322

Sources: National Treasury, IBGE, Ministry of Economy, Santander.



2024(E)

2.5%

1.8%

Macro Scenario: Projections

For our Scenario Update 'SURFING AN EXTENDED COMMODITY WAVE' (sent on April 14, 2022), click on the link: https://bit.ly/Std-scenupdate-apr22

Macroeconomic Variables		Previous		Current
	2022E	0.7	₽	0.7
GDP (%)	2023E	-0.2	Ψ	-0.3
	2024E	1.5	₽	1.5
	2022E	6.0	P	7.9
IPCA (%)	2023E	3.7	P	4.0
	2024E	3.0	₽	3.0
	2022E	12.50	P	13.25
Selic Rate (% end of period)	2023E	9.00	P	10.00
	2024E	7.00	₽	7.00
	2022E	5.40	Ψ	5.00
FX Rate - USDBRL (end of period)	2023E	5.25	Ф	4.80
	2024E	4.90	Ψ	4.70
	2022E	-1.4	P	-1.2
Current Account Balance (% of GDP)	2023E	-1.8	P	-1.0
	2024E	-3.2	P	-2.0
	2022E	-0.8	P	0.0
Primary Fiscal Balance (% of GDP)	2023E	-1.1	P	-0.8
	2024E	-0.9	P	-0.6
	2022E	84.8	4	80.6
Gross Public Debt (% of GDP)	2023E	89.0	4	84.1
	2024E	92.2	Ψ	87.5

Sources: IBGE, The National Treasury Secretariat, BCB and Santander.



Thank you.

Our purpose is to help people and businesses prosper.

Our culture is based on believing that everything we do should be:

Simple Personal Fair



Fabiana Moreira

Economist – Credit fabiana.de.oliveira@santander.com.br +55 (11) 3553-8071

Brazil Macroeconomic Research Team

Ana Paula Vescovi

Chief Economist anavescovi@santander.com.br +55 (11) 3553-8567

Jankiel Santos

Economist – External Sector jankiel.santos@santander.com.br +55 (11) 3012-5726

Tomas Urani

Economist – Global Economics tomas.urani@santander.com.br +55 (11) 3553-9520

Lucas Maynard

Economist – Economic Activity lucas.maynard.da.silva@santander.com.br +55 (11) 3553-7495

Gilmar Lima

Economist – Modeling gilmar.lima@santander.com.br +55 (11) 3553-6327

Mauricio Oreng

Head of Research & Strategy mauricio.oreng@santander.com.br +55 (11) 3553-5404

Ítalo Franca

Economist – Fiscal Policy italo.franca@santander.com.br +55 (11) 3553-5235

Daniel Karp Vasquez

Economist – Inflation daniel.karp@santander.com.br +55 (11) 3553-9828

Felipe Kotinda

Economist – Commodities felipe.kotinda@santander.com.br +55 (11) 3553-8071

Gabriel Couto

Economist – Special Projects gabriel.couto@santander.com.br +55 (11) 3553-8487

IMPORTANT DISCLOSURES

This report has been prepared by Santander Investment Securities Inc. ("SIS"; SIS is a subsidiary of Santander Holdings USA, Inc. which is wholly owned by Banco Santander, S.A. "Santander"), on behalf of itself and its affiliates (collectively, Grupo Santander) and is provided for information purposes only. This document must not be considered as an offer to sell or a solicitation of an offer to buy any relevant securities (i.e., securities mentioned herein or of the same issuer and/or options, warrants, or rights with respect to or interests in any such securities). Any decision by the recipient to buy or to sell should be based on publicly available information on the related security and, where appropriate, should take into account the content of the related prospectus filed with and available from the entity governing the related market and the company issuing the security. This report is issued in Spain by Santander Investment Bolsa, Sociedad de Valores, S.A. ("Santander Investment Bolsa"), and in the United Kingdom by Banco Santander, S.A., London Branch. Santander London is authorized by the Bank of Spain. This report is not being issued to private customers. SIS, Santander London and Santander Investment Bolsa are members of Grupo Santander.

ANALYST CERTIFICATION: The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed, that their recommendations reflect solely and exclusively their personal opinions, and that such opinions were prepared in an independent and autonomous manner, including as regards the institution to which they are linked, and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report, since their compensation and the compensation system applying to Grupo Santander and any of its affiliates is not pegged to the pricing of any of the securities issued by the companies evaluated in the report, or to the income arising from the businesses and financial transactions carried out by Grupo Santander and any of its affiliates: Lucas Maynard and Gabriel Couto*.

*Employed by a non-US affiliate of Santander Investment Securities Inc. and not registered/qualified as a research analyst under FINRA rules, and is not an associated person of the member firm, and, therefore, may not be subject to the FINRA Rule 2242 and Incorporated NYSE Rule 472 restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account.

The information contained herein has been compiled from sources believed to be reliable, but, although all reasonable care has been taken to ensure that the information contained herein is not untrue or misleading, we make no representation that it is accurate or complete and it should not be relied upon as such. All opinions and estimates included herein constitute our judgment as at the date of this report and are subject to change without notice.

Any U.S. recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security discussed herein should contact and place orders in the United States with SIS, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the U.S. Securities Exchange Act of 1934) for this report and its dissemination in the United States.

© 2021 by Santander Investment Securities Inc. All Rights Reserved.

