21 July 2017, 08:40 CET

## MACRO MARKETS DAILY

**ECB post-mortem:** As expected, and with an eye on the exchange rate, the ECB kept its message basically unchanged yesterday, with its tone being much closer to its previous meeting's than to Draghi's 'reflationary' comments in Sintra. Any discussion about a "QExit" was postponed until the autumn (interestingly, 7 September is considered "autumn" by the ECB). We continue to believe that, in September, the ECB will probably have to provide more information about tapering its bond purchases... but that it might be still too early for all the details about the ECB's QE Exit sequence. Please find our <u>full post-mortem analysis on page 2</u>.

## **Economic data today**

- Spain May trade balance (last -€1,199mn). The trade deficit at the end of April stood at €8.4bn vs. €5.6bn for the same period of 2016. But, in constant terms, the accumulated deficit was €9.7bn in April vs €12.3bn in Jan-April 2016, with nominal exports up 4.7% in this period (vs 1.7% in 2016), the strongest rise since 2011, thanks to productivity gains. Imports have grown by 4.2% in the 12 months to April 2017 (vs -0.2% in 2016). We expect the good performance of the Spanish external sector to continue in the coming years, providing support for GDP growth.
- **UK June Public Finances** (PSNB ex banks fcst. £5.6bn, last £6.7bn, Jun'16 £4.8bn). This is not typically a key month for the UK's public finances, so is unlikely to attract too much market interest. The picture is also clouded by the recent move to a new, smoother model for the monthly PSNB figures, which may still be throwing some forecasters off track.

## **Rates Strategy**

- EUR rates: After a relatively quiet morning, volatility returned to the market with the ECB decision. With the market expecting the ECB to somewhat retract the message delivered in Sintra, Draghi's press conference (where the prepared statement was not that different to that in June) was perceived by the market as more hawkish than expected and the initial market reaction sent both the EUR and EUR rates higher. Then, during the Q&A session, Draghi tried to sound a bit more dovish, remarking that the ECB will be in the market for "a really long time" and that the Bank remains prepared to make use of all the "flexibility of the programme".
- Interestingly, the message did permeate the Rates market (though not so much in FX), particularly in periphery debt. As a result, Spain and Italy saw their risk premia tighten 6-7bp vs. the 10y Bund, in a context where Germany also richened slightly on the day (around 1bp all along the curve). We highlight that Spain has left clearly behind the 100bp mark (95bp as we write) in spite of being active in the primary market (for €4.58bn) earlier in the day. In our view, this move continues to highlight that, now that the fiscal and political concerns are on the backburner, the combination of a stronger macro, tons of excess liquidity and negative depo (and repo) rates should maintain periphery paper well supported see our SPGB auction preview, published on Wednesday, for a more detailed discussion.

#### Antonio Villarroya

Head of Macro and Strategy Research antvillarroya@gruposantander.com

#### José María Fernández

Rates Strategist

josemariafernandezl@gruposantander.com

## Edgar da Silva

Rates Strategist efda@gruposantander.com

Banco Santander, S.A. (+34) 91 257-2244

#### Antonio Espasa

Chief Economist aespasa@gruposantander.com (+34) 91 289-3313

### Laura Velasco

Economist

laura.velasco@gruposantander.com (+34) 91 175-2289

#### Beatriz Tejero

Economist

beatriz.tejero@gruposantander.com (+34) 91 257-2410

Banco Santander, S.A

#### Luca Jellinek

Head of Rates and FX Strategy <a href="mailto:luca.jellinek@santandergcb.com">luca.jellinek@santandergcb.com</a>

#### Stuart Green

UK Economist

Stuart.Green@santandergcb.com

#### **Adam Dent**

UK Rates Strategist adam.dent@santandergcb.com

Banco Santander, S.A. London Branch (+44) 20 7756-4111 / 6170 / 6223

#### Stuart Bennett

G-10 FX Strategist stuart.bennett@santandergcb.com

#### Michael Flisher

G-10 FX Strategist

michael.flisher@santandergcb.com

Banco Santander, S.A. London Branch (+44) 20 7756-4136 / 5799

\*For a full list of contributors, please refer to the Analyst Certification section



- Today, a very light macro calendar is unlikely to dictate market sentiment. Given that the UST proved a bit more stable overnight, the market will likely try to consolidate after yesterday's massive moves (so a slight correction is possible, even if only temporarily).
- On the EUR sovereign ratings front, S&P is scheduled to update its view on Greece (B, stable) and Fitch its on Spain (BBB+, stable) today. As explained in our <u>SPGB auction preview</u>, we see a case for Fitch to improve the outlook to positive, maybe as soon as today.
- UK rates: June's UK retail sales were slightly stronger than consensus although weaker than our forecast, but this was enough to give UK rates a mildly bearish tone throughout yesterday, in contrast to rallies in the EUR and US markets. 5y gilts were once again a very strong point in the wake of Wednesday's extremely high auction demand, the only area to widen vs. swaps and keeping up better with USTs and Bunds. Next Tuesday's 30y auction and Monday's (larger) coupons should be in clear focus from today. The 10s30s curve looks a little steep for the level of 10y yields, which —on top of the coupons, index extensions, and light supply calendar ahead—should bode well for the sale.
- UK inflation: A bad day for sterling despite the small nominal sell-off made a good day for breakevens, widening from 1.6bp (5y) up to 4bp (50y). This adds up to real yields ~10bp lower WTD, although breakevens have moved much less: up to 2.5bp tighter at the front end and about the same amount of widening from 30y+. We still look for the BEs around 10y to firm in the short run-up now the inflation release is behind us, with the IL26s 7-15bp cheap on regression versus 1H 26s.

## **FX Strategy**

- The EUR has held on to much of its post-ECB rally.
  The ECB press conference may not have provided
  much by way of new information in terms of the
  outlook for monetary policy or the timing of a likely
  tapering of QE, but the FX market still felt able to
  bid the currency higher as a result.
- Indeed, Draghi's comments, although conceding that Eurozone activity has improved, also made clear that there remained a need for policy to stay accommodative. However, his efforts to limit the EUR's gains were not successful, in our opinion, at least not for now. Hence, EUR/USD hit a high of 1.1658 and remained comfortably above 1.1600 in overnight trading.
- EUR/USD also continues to be helped by a soft USD and concern over US politics. However, we

- think the EUR/USD's advance and, for that matter, the **USD** sell-off may be a little overdone. This should make it harder for the EUR to appreciate from the current levels and may encourage some market participants to take profit on their long EUR positions. That said, it may take a move below 1.1479, Thursday's low, for short-term EUR sentiment to turn sufficiently bearish.
- A firmer EUR has pulled EUR/GBP close to 0.9000, but that level has not been breached yet, and looks like it will offer the cross strong resistance. Overall, Sterling has been an underperformer over the last week. GBP/USD is back below 1.3000, compared to Tuesday's high of 1.3126, providing some support for our view that, given UK economic jitters and Brexit concerns, a sensible strategy remains selling the Pound on rallies.
- The AUD was the big loser overnight. AUD/USD dropped below 0.7900, compared to a high of almost 0.8000 on Thursday. The catalyst for the sell-off was comments by RBA Deputy Governor Debelle, as he expressed some concern about the strength of the AUD and reduced expectations that the Bank may be willing to make near-term rate hikes.
- His concern about the effect of a strong currency, echoing worries previously expressed by the RBNZ, may spill over to other central banks given the weakness in the USD. To put things into perspective, the AUD has appreciated 9.6% against the USD since the start of the year, the NZD is up 7.1%, but the EUR has gained 10.6%.

# ECB postmortem: See you in September... or later

As expected, and with an eye on the exchange rate — trying not to scare the market again—the ECB kept its message basically unchanged, with its tone being much closer to its previous meeting's (highlighting the need for further accommodation, patience and confidence, and that the ECB will be in the market for a long time) than to Draghi's 'reflationary' comments in Sintra (27/6). Yet it seems the ECB did not have much success with the exchange rate.

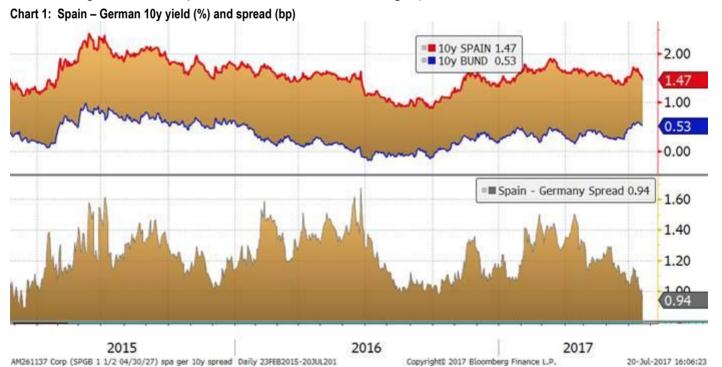
We will therefore have to wait until its <u>next meeting (7 September)</u>, which promises to be much more interesting as, together with a new round of macro projections, the ECB will probably have to provide more information about tapering its bond purchases in 2018. But, we continue to believe that even September might be too early for all the details on the ECB's QE Exit sequence (see our <u>Macro, Rates, FX 2017 Year Ahead</u> report), as it seems they did not discuss any of these aspects yesterday.



- The Press Release (Monetary policy decisions) following the announcement of unchanged official rates was a word-by-word carbon copy of last month's. So, it continued to say that the ECB expects interest rates "to remain at their present levels for an extended period of time, and well past the horizon of the net asset purchases" and that "if the outlook becomes less favourable" ... and that it "stands ready to increase the programme in terms of size and/or duration." So, no hawkish tilt / further normalization in the statement.
- The Full Statement of the Press Conference did not add much information either, as Draghi repeated that: (1) the ongoing economic expansion provides confidence that inflation will gradually head to levels in line with the ECB's inflation aim, but it has yet to translate into stronger inflation dynamics; and (2) their economic analysis "confirmed the need for a continued very substantial degree of monetary accommodation" to secure a sustained return of inflation rates towards target ("the ECB will be in the market for a really long time").
- ✓ In the **Q&A session** Draghi was obviously grilled on the timing and conditions for the reduction in bond purchases beyond December, and on financial markets (mainly FX) after his comments at Sintra.
  - Regarding QExit, the ECB president repeated numerous times that the Council was "unanimous" in <u>not discussing</u> any aspect of the timing, conditions or speed of the reduction in

- bond purchases, postponing that discussion to the autumn (interestingly, 7 September is considered "autumn" by the ECB).
- On the latter, Mario Draghi recalled that the ECB's only target is inflation, and that tighter financial market conditions could endanger or postpone achieving that (only) goal in the shortest possible period. In fact, as he added that the ECB maintains its dovish bias, Draghi seemed to be –unsuccessfully– trying to avoid further EUR strength.
- Market reaction: Interestingly, while the EUR spiked higher as the press conference started (at the time of writing it is trading at c.\$1.165, clearly above Tuesday's level of \$1.158), EUR rates, although volatile, performed quite well especially on the periphery (10y SPGB yield -8bp to1.48%, despite the SPGB auction, with BTPS enjoying a similar rally but Bunds barely moving).

Accordingly, the Spanish 10y-Bund spread consolidated below 100bp (95bp at the time of writing), its tightest level in more than two years (see Chart 1). So, while the huge excess liquidity (€1.7trn) and ongoing ECB purchases (+ rich valuations in most financial markets) mean investors are still desperately looking for high-quality yield, the EUR exchange rate, helped by Theresa May's and Donald Trump's domestic problems, can probably continue grinding higher (towards our bullish targets).



Source: Bloomberg, Santander.

## **Important Disclosures**

#### **ANALYST CERTIFICATION:**

The views expressed in this report accurately reflect the personal views of the undersigned analyst(s). In addition, the undersigned analyst(s) has not and will not receive any compensation for providing a specific recommendation or view in this report:

Antonio Villarroya, Luca Jellinek, José María Fernández, Edgar da Silva, Antonio Espasa, Laura Velasco, Beatriz Tejero, Stuart Bennett, Michael Flisher, Stuart Green, Adam Dent

The analysts referenced in connection with the section for which he or she is responsible may have received or will receive compensation based upon, among other factors, the overall profitability of the Santander group, including profits derived from investment banking activities.

#### **EXPLANATION OF THE RECOMMENDATION SYSTEM**

DIRECTIONAL RECOMMENDATIONS IN BONDS			DIRECTIONAL RECOMMENDATIONS IN SWAPS	
Rating	Definition		Rating	Definition
Long / Buy	Buy the bond for an expected average return of at least 10bp in 3 months (decline in the yield rate), assuming a directional risk.		Long / Receive fixed rate	Enter a swap receiving the fixed rate for an expected average return of at least 10bp in 3 months (decline in the swap rate), assuming a directional risk.
Short / Sell	Sell the bond for an expected average return of at least 10bp in 3 months (increase in the yield rate), assuming a directional risk.		Short / Pay fixed rate	Enter a swap paying the fixed rate for an expected average return of at least 10bp in 3 months (increase in the swap rate), assuming a directional risk.
RELATIVE VALUE RECOMMENDATIONS				
Rating Definition		Definition		
Long a spread / Play steepeners  Short a spread / Play flatteners		Enter a long position in a given instrument vs a short position in another instrument (with a longer maturity for steepeners) for an expected average return of at least 5bp in 3 months (increase in the spread between both rates).  Enter a long position in a given instrument vs a short position in another instrument (with a		
		shorter maturity for flatteners) for an expected average return of at least 5bp in 3 months (decline in the spread between both rates).		
FX RECOMMENDATIONS				
Rating		Definition		
Long / Buy	.ong / Buy Appreciation of a given co		rrency with an expected return of at least 5% in 3 months.	
Short / Sell		Depreciation of a given co	urrency with an expe	ected return of at least 5% in 3 months.

NOTE: Given the recent volatility seen in the financial markets, the recommendation definitions are only indicative until further notice. We generally review our Rates/FX recommendations monthly, in our regular Interest & Exchange and FX Compass publications, and when market events/moves so warrant.

Comprehensive disclosures for all G-10 Rates, Macro & FX Strategy/research produced by Banco Santander, S.A. can be found on our website.

#### IMPORTANT DISCLOSURES

This report has been prepared by Banco Santander, S.A. and is provided for information purposes only. Banco Santander, S.A. is registered in Spain and is authorised and regulated by Banco de España, Spain.

This report is issued in the United States by Santander Investment Securities Inc. ("SIS"), in Spain by Banco Santander, S.A., under the supervision of the CNMV and in the United Kingdom by Banco Santander, S.A., London Branch ("Santander London"). SIS is registered in the United States and is a member of FINRA. Santander London is registered in the United Kingdom (with FRN 136261, Company No. FC004459 and Branch No. BR001085), and subject to limited regulation by the UK's Financial Conduct Authority ("FCA") and Prudential Regulation Authority ("PRA"). SIS, Banco Santander, S.A. and Santander London are members of Santander Group. A list of authorised legal entities within Santander Group is available upon request.

This material constitutes "investment research" for the purposes of the Markets in Financial Instruments Directive and as such contains an objective or independent explanation of the matters contained in the material. Any recommendations contained in this document must not be relied upon as investment advice based on the recipient's personal circumstances. The information and opinions contained in this report have been obtained from, or are based on, public sources believed to be reliable, but no representation or warranty, express or implied, is made that such information is accurate, complete or up to date and it should not be relied upon as such. Furthermore, this report does not constitute a prospectus or other offering document or an offer or solicitation to buy or sell any securities or other investment. Information and opinions contained in the report are published for the assistance of recipients, but are not to be relied upon as authoritative or taken in substitution for the exercise of judgement by any recipient, are subject to change without notice and not intended to provide the sole basis of any evaluation of the instruments discussed herein.

Any reference to past performance should not be taken as an indication of future performance. This report is for the use of intended recipients only and may not be reproduced (in whole or in part) or delivered or transmitted to any other person without the prior written consent of Banco Santander, S.A..

Investors should seek financial advice regarding the appropriateness of investing in financial instruments and implementing investment strategies discussed or recommended in this report and should understand that statements regarding future prospects may not be realised. Any decision to purchase or subscribe for securities in any offering must be based solely on existing public information on such security or the information in the prospectus or other offering document issued in connection with such offering, and not on this report.

The material in this research report is general information intended for recipients who understand the risks associated with investment. It does not take into account whether an investment, course of action, or associated risks are suitable for the recipient. Furthermore, this document is intended to be used by market professionals (eligible counterparties and professional clients but not retail clients). Retail clients must not rely on this document.

To the fullest extent permitted by law, no Santander group company accepts any liability whatsoever (including in negligence) for any direct or consequential loss arising from any use of or reliance on material contained in this report. All estimates and opinions included in this report are made as of the date of this report. Unless otherwise indicated in this report there is no intention to update this report.

#### ADDITIONAL INFORMATION

Banco Santander, S.A. or any of its affiliates, salespeople, traders and other professionals may provide oral or written market commentary or trading strategies to its clients that reflect opinions that are contrary to the opinions expressed herein. Furthermore, Banco Santander, S.A. or any of its affiliates' trading and investment businesses may make investment decisions that are inconsistent with the recommendations expressed herein.

No part of this report may be copied, conveyed, distributed or furnished to any person or entity in any country (or persons or entities in the same) in which its distribution is prohibited by law. Failure to comply with these restrictions may breach the laws of the relevant jurisdiction.

Investment research issued by Banco Santander, S.A. is prepared in accordance with the Santander group policies for managing conflicts of interest. In relation to the production of investment research, Banco Santander, S.A. and its affiliates have internal rules of conduct that contain, among other things, procedures to prevent conflicts of interest including Chinese Walls and, where appropriate, establishing specific restrictions on research activity. Information concerning the management of conflicts of interest and the internal rules of conduct are available on request from Banco Santander, S.A..

#### **COUNTRY & REGION SPECIFIC DISCLOSURES**

U.K. and European Economic Area (EEA): Unless specified to the contrary, issued and approved for distribution in the U.K. and the EEA by Banco Santander, S.A. Investment research issued by Banco Santander, S.A. has been prepared in accordance with Grupo Santander's policies for managing conflicts of interest arising as a result of publication and distribution of investment research. Many European regulators require that a firm establish, implement and maintain such a policy. This report has been issued in the U.K. only to persons of a kind described in Article 19 (5), 38, 47 and 49 of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (all such persons being referred to as "relevant persons"). This document must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is only regarded as being provided to professional investors (or equivalent) in their home jurisdiction. United States of America (US): This report is being distributed to US persons by Santander Investment Securities Inc ("SIS") or by a subsidiary or affiliate of SIS that is not registered as a US broker dealer, to US major institutional investors only. Any US recipient of this report (other than a registered broker-dealer or a bank acting in a broker-dealer capacity) that would like to effect any transaction in any security or issuer discussed herein should contact and place orders in the United States with the company distributing the research, SIS at (212) 692-2550, which, without in any way limiting the foregoing, accepts responsibility (solely for purposes of and within the meaning of Rule 15a-6 under the US Securities Exchange Act of 1934) under this report and its dissemination in the United States. US recipients of this report should be advised that this research has been produced by a non-member affiliate of SIS and, therefore, by rule, not all disclosures required under NASD Rule 2711 apply. Hong Kong (HK): This report is being distributed in Hong Kong by a subsidiary or affiliate of Banco Santander, S.A. Hong Kong Branch, a branch of Banco Santander, S.A. whose head office is in Spain. The 1% ownership disclosure satisfies the requirements under Paragraph 16.5(a) of the Hong Kong Code of Conduct for persons licensed by or registered with the Securities and Futures Commission, HK. Banco Santander, S.A. Hong Kong Branch is regulated as a Registered Institution by the Hong Kong Monetary Authority for the conduct of Advising and Dealing in Securities (Regulated Activity Type 4 and 1 respectively) under the Securities and Futures Ordinance. The recipient of this material must not distribute it to any third party without the prior written consent of Banco Santander, S.A. Japan (JP): This report has been considered and distributed in Japan to Japanese-based investors by a subsidiary or affiliate of Banco Santander, S.A. - Tokyo Representative Office, not registered as a financial instruments firm in Japan, and to certain financial institutions defined by article 17-3, item 1 of the Financial Instruments and Exchange Law Enforcement Order. Some of the foreign securities stated in this report are not disclosed according to the Financial Instruments and Exchange Law of Japan. There is a risk that a loss may occur due to a change in the price of the shares in the case of share trading and that a loss may occur due to the exchange rate in the case of foreign share trading. China (CH): This report is being distributed in China by a subsidiary or affiliate of Banco Santander, S.A. Shanghai Branch ("Santander Shanghai"). Santander Shanghai or its affiliates may have a holding in any of the securities discussed in this report; for securities where the holding is greater than 1%, the specific holding is disclosed in the Important Disclosures section above.

For further country and region specific disclosures please refer to Banco Santander, S.A..

## **Local Offices**

Madrid Lisbon Tel: 34-91-257-2035 Tel: 351-21-389-3400 Tel: 44-870-607-6000 Tel: 39-02-8542-09810 Fax: 34-91-257-0252 Fax: 351-21-387 0175 Fax: 44-20-7332-6909 Fax: 39-02-8606-71648 **Brussels Paris** Frankfurt Tokyo Tel: 49 6959 67-6403 Tel: 32 2 286 5447 Tel: 33 15353 7000 Tel: 813-5561-0591 Fax: 32 2 230 6724 Fax: 33 15353 7060 Fax: 49 6959 67-6407 Fax: 813-5561-0580 New York Bogota **Buenos Aires** Caracas Tel: 212-756-9160 Tel: 571-644-8008 Tel: 54114-341-1052 Tel: 582-401-4306 Fax: 212-407-4540 Fax: 571-592-0638 Fax: 54114-341-1226 Fax: 582-401-4219 I ima Mexico DF Santiago de Chile São Paulo Tel: 511-215-8133 Tel: 525-629-5040 Tel: 562-336-3300 Tel: 5511-3012-5721 Fax: 511-215-8161 Fax: 525-629-5846 Fax: 562-697-3869 Fax: 5511-3012-7368

Grupo Santander ©. 2017. All Rights Reserved.





